

Mexico Regional Sectorial Outlook

Second Half 2016

1. Summary

The Mexican economy continues to grow but at a slower pace. Most important sectors decelerated, mostly those focused on the domestic market. Others with an export focus have been affected by lower international demand, particularly by that of the main trading partner in the North American Free Trade Agreement (NAFTA). However, some service sectors accelerated. Progress in Telecommunications, Financial Services and Insurance stands out.

Mexico's manufacturing exports, which represent about 90% of the total, have been slowing since 2011 with four consecutive quarters of negative growth to the third quarter of 2016. This performance is crucial to the dynamics of business growth and employment. According to **BBVA Research's** estimates, growth of 1.8% of GDP is expected in 2016. Only 12 states would continue to grow more than in 2015. Campeche and Tabasco may continue to decline sharply, while Veracruz might experience a drop in its GDP in 2016.

Mexico's automotive industry has grown in recent years; on average the sector accounts for 10% of Foreign Direct Investment and exports 80% of its production. Mexico stands out as a producer, not only for its advantages in labour or the lower value of its currency compared to other exporting countries, but because it has established free trade agreements with 46 countries, which means direct access to 47% of the world automobile market. Domestic demand recorded the highest consumption levels of the past few years, despite the modest growth of the national economy. This progress is due to a diverse and competitive credit supply, with a low default rate and increasing amounts

In the telecommunications sector we reviewed the effects of asymmetric regulation after the reform of 2014. The strategy of the new legislation focuses on strengthening the regulatory powers of the Federal Telecommunications Institute (FTI), which seeks to eliminate entry barriers, increase penetration rates and encourage infrastructure. Currently, the Institute is empowered to impose limits on market concentration, impose fines and revoke licenses. Despite the reform having recently taken effect, prices have fallen by almost 40% in the last 5 years, contrary to the trend of the economy as a whole.

The flow of trade between the US, Mexico and Canada tripled following the creation of NAFTA. Integration between countries is evident, for example, for US exports. Canada is the first country of destination and Mexico the second, with 16 and 13 percent respectively. At the same time, most of Mexico's exports go to the United States and in 2015 they were eight times higher than in 1995. But the improvement is seen not only through volume, after 22 years, the economies have had the opportunity to specialise according to their advantages. According to the Index of Economic Complexity (IEC) Mexico's productive capacities and knowledge have increased through atomisation within sectors.



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