

Energy and Commodities**Oil Prices: Hard Times**

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To paraphrase Dickens: It is both the best of times and the worst of times for oil-producing countries.

The outlook for OPEC is bleak. Despite production cuts, the price of Brent crude oil remains below \$70 per barrel. Production is at its lowest point since 2015, due not only to voluntary cuts but also to structural and geopolitical factors that have diminished the supply of several member countries.

For the United States, the situation remains favorable. With a breakeven threshold of between \$35 and \$50 per barrel, the country's unconventional oil industry can adapt comfortably to current prices. Not surprisingly, shale oil production is still on the rise and is about to reach a record 9 million barrels per day. Exports of crude oil may soon reach 3 million barrels per day thanks to the \$119 billion invested in transportation infrastructure and pipelines over the last five years.

Meanwhile, oil demand is experiencing a period of slower growth caused by global economic weakness and uncertainty surrounding the U.S. trade war with China and other countries. We expect demand to grow by 1.18 million barrels per day in 2019 — 360,000 barrels a day fewer than in 2018.

In this context, OPEC's ability to stimulate price increases is limited. At its meeting on July 2, the decision was made to extend production cuts for another nine months. Faced with the possibility of losing market share or triggering a price collapse, the organization opted for the seemingly least costly option.

Considering the above, the slowdown in demand will continue to be the primary factor that determines oil prices in the short and medium term. Our forecasts point to a gradual fall in 2019 and 2020.

The uncertainty of our forecasts is dependent on two factors. The first is the progression of trade wars and their impact on world economic growth. The second is the evolution of the conflict between the United States and Iran, which could result in an interruption of the flow of oil through the Strait of Hormuz (through which 21% of the oil consumed worldwide passes) or a recovery of Iranian oil exports in the event of an agreement.

However, as long as these risks remain contained, the current supply and demand conditions suggest a period of lower prices. In the long term, our estimates point toward an equilibrium price of around \$60 per barrel.

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