China's 12th Five-Year Plan:
Policy Implications
And Impact on Key Sectors

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Outline

1 Policy implications: rebalancing, restructuring and welfare

2 Impacts on key sectors and on innovation

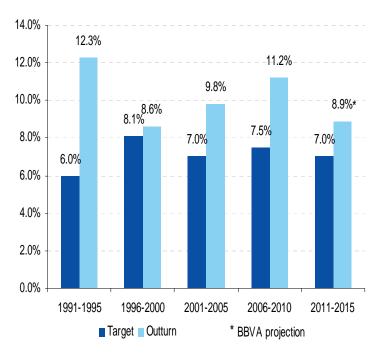
Objectives

- The Plan has a number of key objectives (24 targets, half of which binding),
- Some are a continuation of the 11th FYP but many are new
- Key objectives
- Rebalance the economy toward domestic consumption Away from external demand and investment
- 2. Refocus attention to "sustainable" growth versus "how much" growth Economic restructuring/industrial policy
- 3. People's welfare/harmonious society is key

A focus on sustainable growth

- The annual average GDP growth target over 2011-2015 is modestly lowered to 7%.
- We view the target as a floor. Our projects are 8-9%
- Conflict of interest between local and global targets

GDP growth targets and outturns Source: CEIC & BBVA Research



Which will lead China to be the world largest economy well before 2020

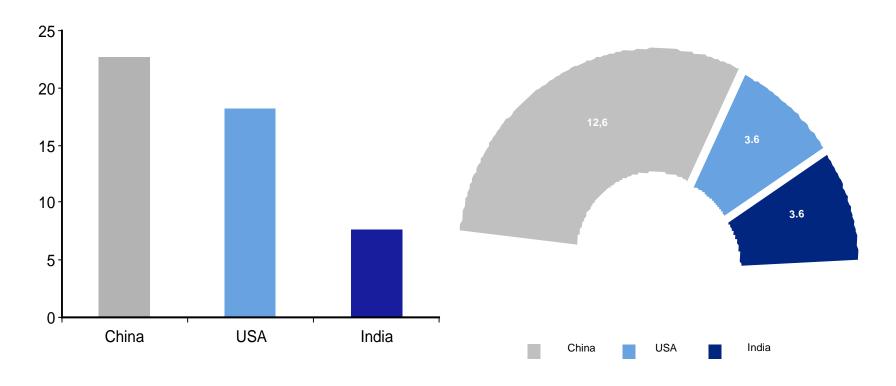
GDP adjusted by PPP: level in 2020

(trillions)

Source: BBVA Research and IMF

GDP adjusted by PPP: change in 2010-2020 (trillions)

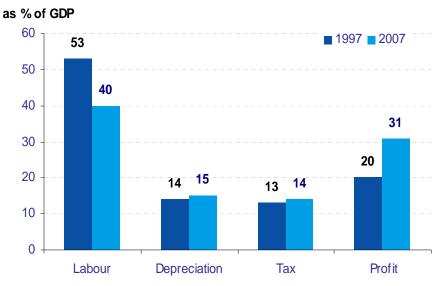
Source: BBVA Research and IMF



First objective: Rebalancing (1)

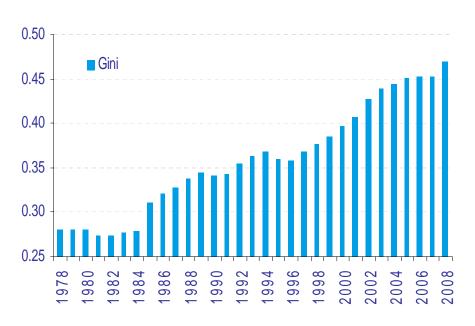
- The Plan upgraded boosting "domestic consumption" ahead of "investment" and "export" for the first time.
- The existing export-led growth model is believe to drive down the labor income and results in the widening of income gap.

The falling share of labour compensation in GDP



Source: CEIC, HSBC

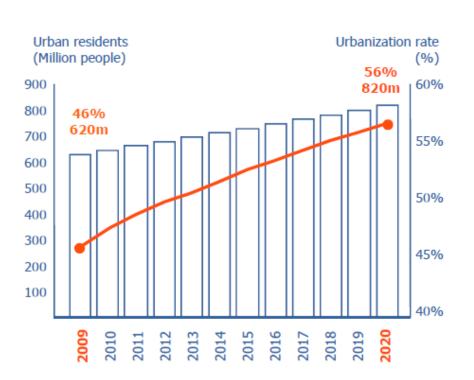
Gini Coefficient of China

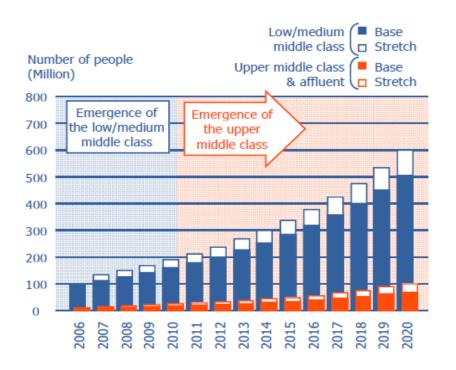


Source: BBVA Research

First objective: Rebalancing (2)

- Urbanization rate target is set at 51.5% by 2015, providing steam for economic growth.
- The income increase of China will strongly boost consumption.





Source: InterChina analysis.

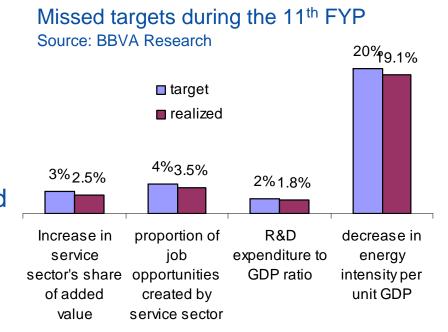
Note: Low/medium middle class = USD 4-12,000. Upper middle class & affluent > USD 12,000.

Second objective: Restructuring (1)

- Economic restructuring intends to embark China on a self-relying and innovation-driven growth track.
- The government aims to create a good environment for transforming the economic development mode:
 - ✓ optimizing industrial structure
 - ✓ ensuring balanced regional development
 - ✓ promoting urbanization
 - ✓ boosting energy-saving and environment-friendly industries.
- The Plan proposes the coastal regions be transformed from manufacturing base to a hub for R&D, advanced manufacturing and servicing.

Second objective: Restructuring (2)

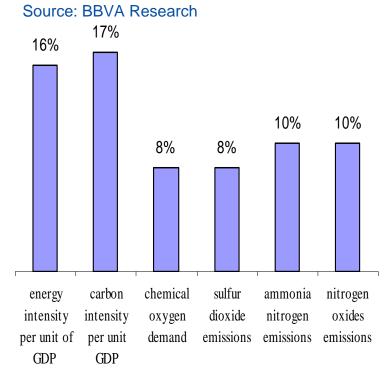
- The Plan highlights the need to support service sector and aims to raise its share of GDP by 4%.
- Among the four missed targets during the 11th FYP two were service-centered
- Thus, this looks like a challenging area



An environmental friendly growth model

- Tougher targets on environment protection, aiming to reduce energy intensity & carbon intensity.
- Increased the number of major pollutants from three to five.
- New binding targets for total stock of forest land and share of non-fossil fuels in primary energy consumption.

Energy intensity and & pollutants decrease target



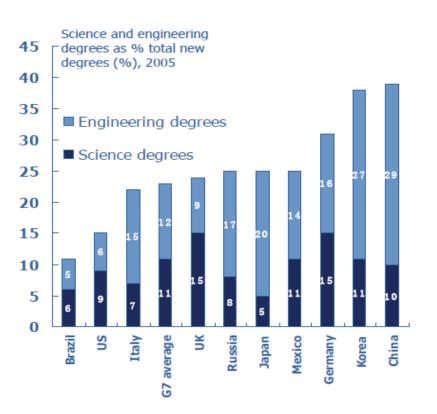
Innovation as vehicle for restructuring

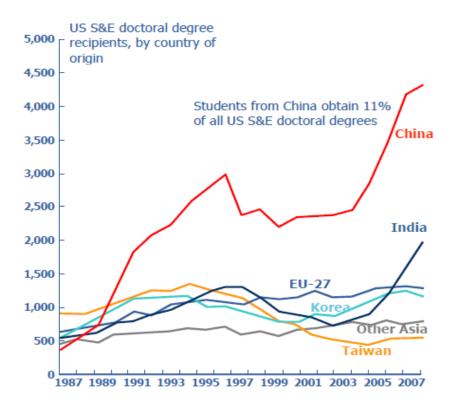
- Need to develop advanced manufacturing industry while focusing on technological renovations in traditional manufacturing industries.
- Two targets set
 - ✓ expenditure on R&D to account for 2.2% of GDP
 - ✓ every 10,000 people to have 3.3 patents

- One more long term target:
 - 300 billion USD R&D expenditure by 2020 (2.5% GDP)

Infrastructure to support innovation

- Indigenous innovation needs a large number of highly educated talents, in which China has a good foundation.
- China basically there in human capital: it produces >500,000 Engineers/Year



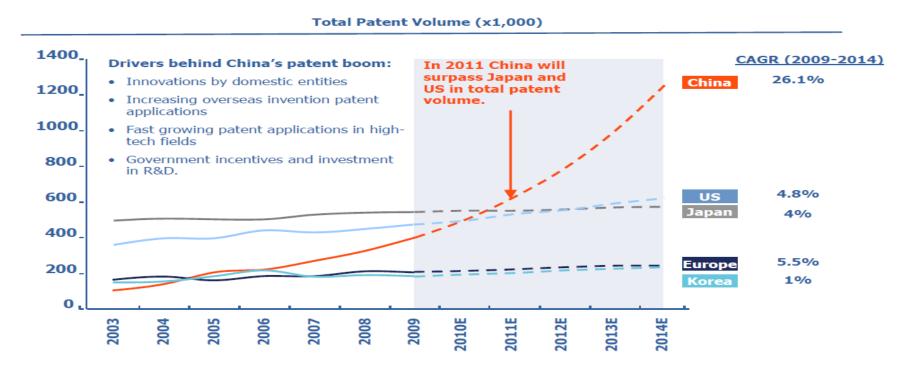


Source: OECD, Goldman Sachs Group Global Markets Institute

Source: National Science Foundation

Great potential in innovation

 China's patent volume is anticipated to exceed US and Japan in 2011 whereas the quality of these China's patents are widely questioned.



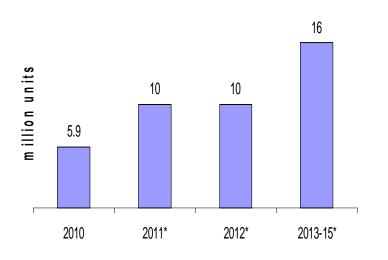
Third objective: Welfare (1)

- Specific targets were set:
 - ✓ lift the share of household income in overall economy
 - ✓ enlarge employment
 - ✓ improve the threshold of minimum wage
 - ✓ build public housing
 - ✓ increase coverage of basic & medical insurance.
- "three-dimensional rural issues" rural economy, rural development and rural demography to be further pushed forward by abolishing agricultural taxes and various sub-charges.
- Income disparity to be reduced partly by reforming personal income tax

Public housing in agenda (1)

- A total of 36 million units of public housing are targeted for 2011-15.
- Financing on local governments and encouraging private funds to participate.

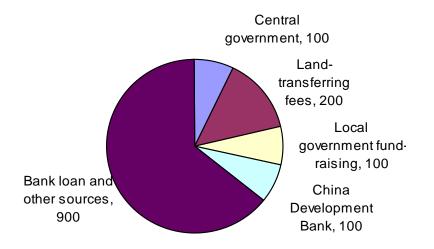
Target of public housing Source: BBVA Research



Source of funding for public housing 2011

Unit: RMB billion

Source: BBVA Research



Public housing in agenda (2)

- Concern about additional burden on local governments' budgets beyond that related to carrying out the infrastructure plans in the fiscal package
- Local government financing vehicles (LGFVs) used for that purpose now very indebted
- Currently, the authorities have already forbidden the local governments to provide guarantee for LGFVs with the exception of public housing programs.

Outline

1 An overview: economic growth, restructuring & people's livelihood

2 Impacts on key sectors and on innovation

Sectors vs keywords of the 12th FYP

- The Plan sent positive signals on sectors associated with following keywords:
 - ✓ Domestic consumption
 - ✓ Services
 - ✓ People's livelihood
 - ✓ Innovation
 - ✓ Environment protection
 - ✓ Energy saving

Domestic consumption

- GDP per capita exceeding USD 4000 in 2010 signifies potentials of consumption tilting towards brand, durable goods and service.
 - ✓ clothing with good brand
 - ✓ milk industry
 - √ wine & beer
 - ✓ quick frozen products
 - √ tourism
 - ✓ drug & medicine
 - √ retailing
 - ✓ luxury goods

Service sectors (1): for manufacturing

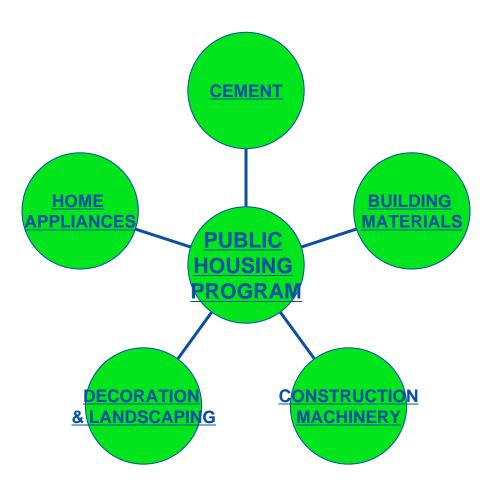
- Services for manufacturing a priority.
 - √ modern logistics
 - ✓ leasing
 - ✓ business service
 - ✓ information service
 - √ technology service
 - √ venture capital service
 - ✓ intellectual property service

Service sectors (2): on daily life

- Daily life services will create new job opportunities.
 - √ tourism industry
 - ✓ media & culture
 - ✓ medical & rehabilitation

People's livelihood

- Real estate still important at least for public housing
- Sectors in the chain will benefit, e.g.:
 - ✓ Cement:
 - √ Home appliance
 - ✓ Construction machinery:



Emerging strategic industries (1)

- Seven industries are mentioned in the Plan at the center of China's industrial policy for next 5 years
 - ✓ renewable energy
 - ✓ new materials
 - √ life sciences
 - √ information networks
 - √ biomedicine
 - ✓ marine space development
 - √ geological exploration

Emerging strategic industries (2)

- Emerging strategic sectors are listed as "ENCOURAGED":
 - ✓ innovated and environment-protection material on aircraft, geological exploration, automobile, etc.
 - ✓ specialized manufacturing equipment on battery for electric vehicle
 - √ key parts of automobile of renewable energy
 - √ hi-tech green battery
 - ✓ Plv6-based internet system, terminal, monitoring equipment, software & chip.
 - √ regenerated water plant
 - ✓ charging station and battery replacement station for vehicles

Sectors on environment protection

- Equipment and service providers in the following field will be fostered:
 - ✓ sewage treatment
 - ✓ solid waste management: waste incineration
 - ✓ air pollution treatment: desulfurization and denitration

Sectors on energy saving

- New energies are expected to take up a larger share by 2015
 - ✓ wind power: 310 GW
 - ✓ solar photovoltaic power: 90 GW
 - ✓ nuclear power (??): 40 GW
 - ✓ Hi-voltage electricity grid
 - ✓ Other clean energies
- Hydro to see largest capacity increase (920 GW by 2015)
- However, the fossil fuel demand will continue to soar underpinned by China's fast growth.

Traditional strategic sector: telecommunication

- A total of RMB 1.4 trillion was invested in telecommunication sector during the 11th FYP.
- This number is expected to reach RMB 2 trillion during the 12th FYP, with a focus on broad band construction.
- Band width per person will be tripled compared to that of the 11th FYP.
- An era of 3G and 4G has come, fostering an exponential increase in of business value for both service providers and equipment providers.
- Related to consumption, service and people's livelihood.

Traditional strategic sector: high-speed railway

- A total of RMB 2.2 trillion was invested on railway network, mainly highspeed ones, during the 11th FYP.
- We expect that an annual average of RMB 500 billion will be invested in the field during the 12th FYP.
- Equipment providers, especially those on safety control and information processing, will be the main beneficiaries.
- Related to consumption, service and people's livelihood.

Traditional strategic sector: irrigation & water conservancy

- Among the 1.83-billion-acre arable lands, effectively irrigated areas only account for 46% and are showing a diminishing trend.
- The case is especially serious in northeastern China that are traditionally the most important food production base.
- Small- and medium-size irrigation and water conservancy facilities will become the main force.
- We expect a total investment of over RMB 40 billion in the field.
- Related to energy saving, environment protection, and people's livelihood.

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