

Economic Outlook

US Monthly Update

August 10, 2012

Meeting Details

Topic: US Monthly Economic Outlook

Date: Friday, August 10, 2012

Time: 10:00 am, Central Standard Time (Chicago, GMT-06:00)

Meeting Number / Access Code: 719 099 031

Meeting Password: bbva

To join the online meeting:

https://bbvacompass.webex.com/bbvacompass/j.php?ED=181289027&UID=494946087&PW=NNjNjMmQ2NmYz&RT=MiM3

To join the audio conference only:

Call-in toll-free number (US/Canada): 1-866-469-3239

Call-in toll number (US/Canada): 1-650-429-3300

Global call-in numbers:



Baseline Scenario

New vs. Previous*

| | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|-----------|------|------|------|------|------|------|
| GDP new | 1.7 | 2.1 | 1.8 | 2.3 | 2.5 | 2.7 |
| old | 1.7 | 2.3 | 2.2 | 2.5 | 2.6 | 2.8 |
| CPI new | 3.2 | 2.0 | 1.9 | 2.3 | 2.5 | 2.6 |
| old | 3.2 | 2.5 | 2.2 | 2.4 | 2.5 | 2.6 |
| Core new | 1.7 | 2.1 | 1.8 | 1.9 | 2.1 | 2.3 |
| old | 1.7 | 1.9 | 1.8 | 1.9 | 2.0 | 2.3 |
| Fed new | 0.25 | 0.25 | 0.25 | 0.50 | 1.5 | 2.5 |
| [eop] old | 0.25 | 0.25 | 0.25 | 0.50 | 1.5 | 2.5 |

Slower growth without inflationary pressures. Low interest rates for several years



GDP

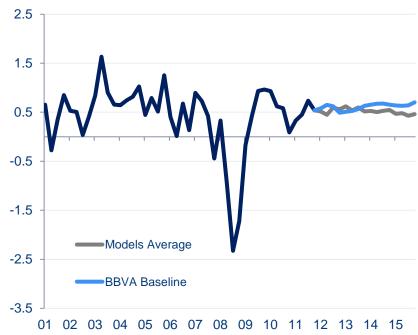
When taking into account recent weak indicators, our models confirm more moderate growth for the rest of the year and in 2013 with downside risks

BBVA US Monthly Activity Index Trends

| BBVA Index | Current | 3 Months Ago | 6 Months Ago | 12 Months Ago |
|-------------------------|---------|-----------------|-----------------|------------------|
| Monthly Activity Index* | 0.22 | 0.33 | 0.41 | 0.43 |
| Housing | 2.61 | 2.07 | -0.08 | 0.50 |
| CRE | -0.52 | 0.26 | 1.41 | -0.66 |
| Employment | -0.57 | -0.93 | 0.42 | 0.43 |
| Economic Confidence | -0.31 | -0.28 | 0.16 | -0.29 |
| Financial | -0.28 | -0.19 | 0.27 | -0.13 |
| Spending | -0.45 | 0.21 | 0.47 | 0.02 |
| Production | -0.47 | -0.41 | -0.12 | -0.81 |
| Prices | -1.21 | -0.74 | -1.23 | -0.75 |
| Trade | 0.01 | -0.89 | -0.57 | 1.03 |
| Banking | -0.72 | -0.70 | -1.39 | -3.52 |

Real GDP

QoQ % Change

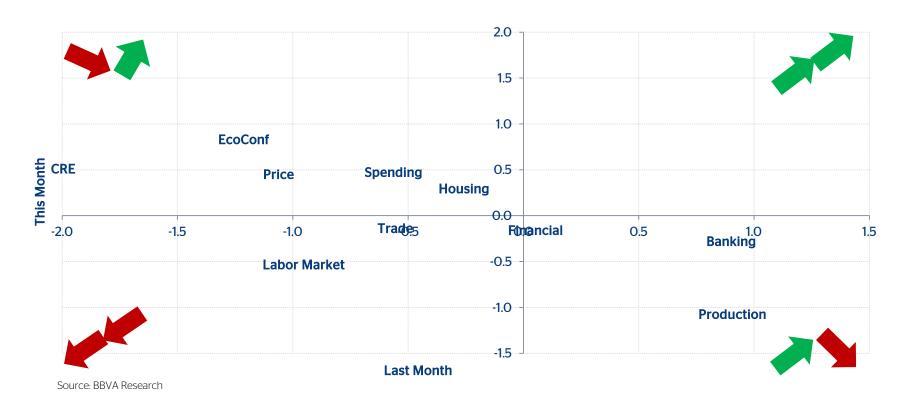




Economic Activity

Production indicators have begun to show deteriorating activity, particularly with slowing new orders components suggesting future weakness

BBVA Monthly Activity Index Trends
MoM Change

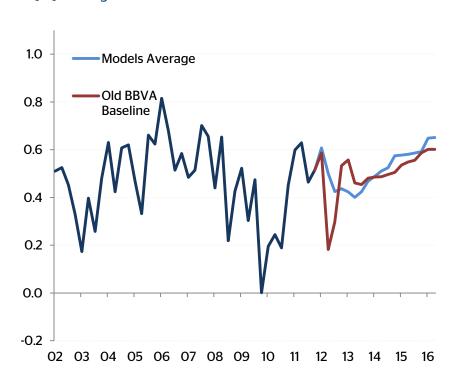


Inflation Trends

Significant declines in commodity prices urged us to lower our headline inflation forecast. However, recent increases in food prices could limit further declines.

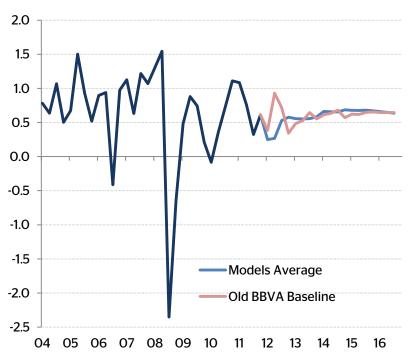
Core prices remain relatively stable.





Headline CPI

QoQ % change





Federal Reserve

QE3 debate carries on among FOMC members, probability of further action increases throughout 2H12

FOMC Meeting July 31-August 1, 2012: Statement

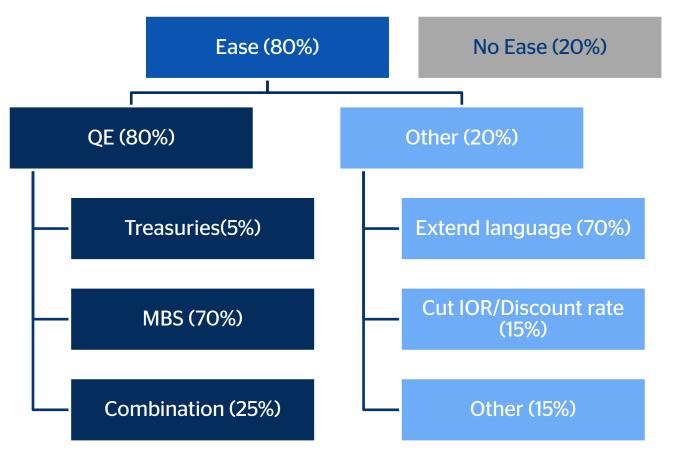
- ❖ Fed's economic has deteriorated outlook given the weak 2Q12 GDP growth rate, elevated unemployment rate, low payroll estimates, slowing manufacturing activity, and deteriorating conditions in global economies
- Lack of policy action highlight the intense debate within the FOMC, and more time is needed for a majority agreement
- "Economic conditions are likely to warrant exceptionally low levels for the federal funds rate at least through late 2014"
- The Fed assures that it is ready to act if additional measures are needed

Increasing probability of QE3, and other options?

- ❖ The Fed is also waiting for Congress to address the looming fiscal cliff, and we foresee that QE3 will become more and more attractive as time passes by without any fiscal progress.
- ❖ We expect that the Fed will take action in September or the following meeting if economic conditions deteriorate further, with the most likely scenario additional quantitative easing.
- Other options on the table are less likely at this point, such as a change in the Fed's monetary policy guidance or a reduction in the interest rate on reserves.

Federal Reserve

Another round of QE before year-end is still on the playbook. Key issues: timing, method and size

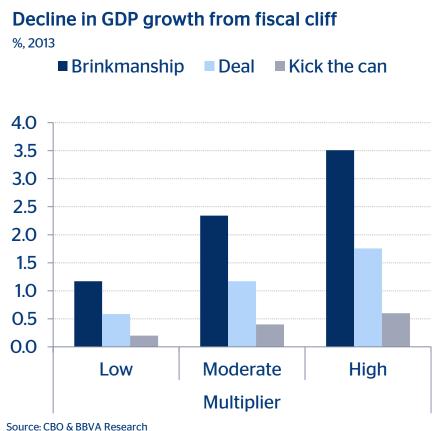




Fiscal Cliff

Our baseline scenario assumes modest fiscal austerity

| Fiscal Cliff (FY13) | US \$bn |
|--|---------|
| Expiration of income and estate tax provisions | 221 |
| Payroll tax cut | 95 |
| Affordable Care Act | 18 |
| Other expiring provisions | 65 |
| Budget Control Act | 65 |
| Unemployment benefits extension | 26 |
| Reduction in Medicare's payment rates | 11 |
| Other | 105 |
| Total | 607 |
| % of GDP | 3.9 |



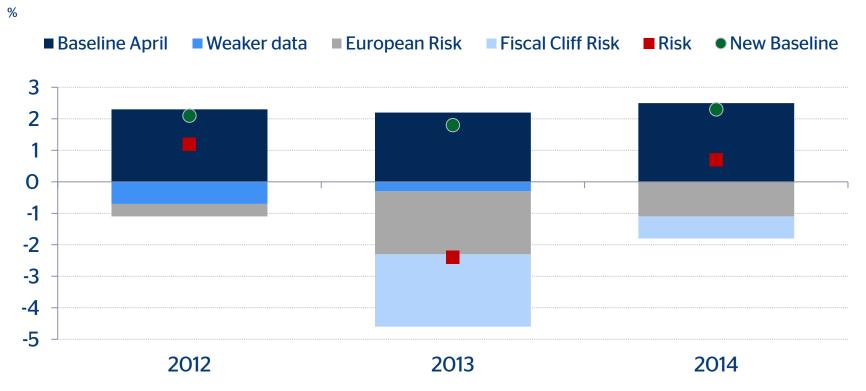
Source: BBVA & CBO; FY 2013



Risks

If policy uncertainty, the fiscal adjustment, and the European crisis intensify, the economy will slide into recession

Real GDP growth





Risk Scenario

New vs. Previous*

| | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|-----------|------|------|------|------|------|------|
| GDP new | 1.7 | 1.2 | -2.4 | 0.7 | 1.9 | 2.6 |
| old | 1.7 | 0.8 | -1.9 | 1.2 | 2.2 | 2.7 |
| CPI new | 3.2 | 1.7 | -1.2 | 0.8 | 1.9 | 2.2 |
| old | 3.2 | 1.3 | -1.2 | 1.5 | 1.9 | 2.3 |
| Core new | 1.7 | 2.0 | 0.8 | 1.2 | 1.8 | 2.3 |
| old | 1.7 | 1.7 | 0.7 | 1.3 | 1.6 | 2.1 |
| Fed new | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.75 |
| [eop] old | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.75 |

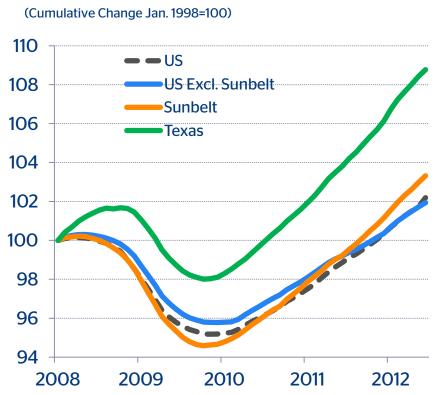
Economic recession along with deflationary pressures



Sunbelt Region Outlook

The Sunbelt will continue to outperform, and Texas leads the recovery

Sunbelt Monthly Activity Index



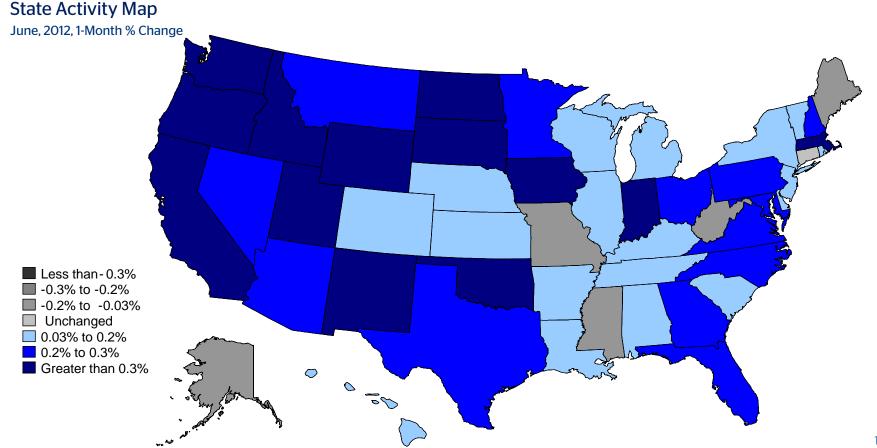
GDP Baseline Scenario

(YoY % change)

| | <u>2010</u> | <u>2011</u> | <u>2012</u> | 2013 |
|-------------------|-------------|-------------|-------------|------------|
| Alabama | <u>2.0</u> | <u>1.4</u> | <u>1.7</u> | <u>1.8</u> |
| <u>Arizona</u> | <u>0.7</u> | <u>1.8</u> | <u>2.2</u> | <u>2.3</u> |
| <u>California</u> | <u>1.8</u> | <u>1.9</u> | <u>2.5</u> | <u>2.3</u> |
| <u>Colorado</u> | <u>1.4</u> | <u>1.7</u> | <u>2.0</u> | <u>2.1</u> |
| <u>Florida</u> | <u>1.4</u> | <u>1.8</u> | <u>2.4</u> | <u>2.3</u> |
| New Mexico | <u>1.7</u> | <u>1.3</u> | <u>2.4</u> | <u>2.3</u> |
| <u>Texas</u> | <u>2.7</u> | <u>2.8</u> | <u>3.1</u> | <u>2.7</u> |
| <u>Sunbelt</u> | <u>1.9</u> | <u>2.1</u> | <u>2.6</u> | 2.4 |
| <u>US</u> | <u>2.9</u> | <u>1.7</u> | <u>2.3</u> | <u>2.2</u> |

State Monthly Activity Indexes (SMAI)

Activity in the West and Sunbelt regions was above average in June, whereas other areas in the East experienced a slowdown from May





Meeting Feedback

We would appreciate any feedback you have for us.

http://www.surveymonkey.com/s/6D3S7NV

Thank you for participating!



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