Latam Daily Flash

25 February 2014 Economic Analysis

BBVA

Madrid Juan Ruiz Chief Economist, South America juan.ruiz@bbva.com +34 91 3745887

Enestor dos Santos Principal Economist, Latam enestor.dossantos@bbva.com +34 639827211

Cecilia Posadas Economist, Latam c.posadas@bbva.com + 34 91 3746279

Pablo Urbiola pablo.urbiola@bbva.com + 34 91 8072457

With contributions from the BBVA Research Latam Team:

Lima **Hugo Perea** Chief Economist, Peru hugo.perea@bbva.com +51 1 2112042

Bogota Juana Tellez Chief Economist, Colombia juana.tellez@bbva.com +571 3471600

Santiago Jorge Selaive Chief Economist, Chile jselaive@bbva.com +56 2 2939 10 92

Mexico City Carlos Serrano Chief Economist, Mexico carlos.serranoh@bbva.com + 5255 5621 4354

Javier Amador Principal Economist, Mexico javier.amadord@bbva.com + 5255 5621 3095 In Peru, the fiscal balance was in surplus for the third consecutive year. The current account deficit was financed by long-term inflows, mainly FDI; we estimate that this year the current account deficit will narrow thanks to significant investment in tradable sectors. In Mexico, yesterday's positive inflation report confirmed the transitory nature of January's fiscal shock.

Mexico - Inflation surprised to the downside in the first fortnight of February

Headline inflation increased 0.12% FoF in the first fortnight of February, well below expectations (BBVAe: 0.23%, consensus: 0.19%). This downside surprise was mainly driven by a much lower than expected core inflation print of 0.12% (BBVAe: 0.22%, consensus: 0.22%). In annual terms, headline inflation decelerated from 4.3% to 4.2% in the second fortnight of January, while core inflation reached 3.0%, 0.1pp lower than in the previous fortnight. Thus, as we expected, following the fiscal shock in January, annual inflation is heading towards its target. Moreover, yesterday's positive report appears to confirm the transitory effect on prices of the new taxes as data reveal the absence of any second-round effects (see our Mexico Flash for more details).

Mexico - The unemployment rate rose in January

The unemployment rate came in at 5.05% in January, above both our and consensus forecast (BBVAe: 4.77%; consensus: 4.85%). The negative result was mainly driven by a slow pace of formal employment: only 22k jobs were created in January, the lowest level of job-creation at the beginning of a year since 2009.

Peru - The fiscal balance remained in surplus at 0.8% of GDP in 2013

This is the third year in a row that the fiscal accounts have been in surplus, albeit with a declining trend. In this context, while the general government's current revenues were very similar in 2013 to those of the previous year, non-financial expenditure increased by 11.1% in real terms. Higher government spending is partly explained by the introduction of the new wage structure applicable since December 2012 to various sectors of the public administration. As a result of this fiscal surplus, gross public debt fell from 19.7% of GDP at the end of 2012 to 19.2% at December 2013.

Peru - In 2013, the current account deficit reached 4.9% of GDP

During the fourth quarter of 2013, the balance of payments on current account registered a deficit of USD2,246mn (4.3% of GDP), accumulating a deficit of USD10,169mn over the year as a whole (4.9% of GDP). This was mainly explained by a deterioration in the balance of trade, which was in deficit (-0.2% of GDP) for the first time since 2001, due to lower export prices. Note also that the current account deficit is still fully-funded by long-term capital inflows (USD15,539mn in 2013 or 7.5% of GDP), two-thirds of which was FDI. We expect this negative external gap to gradually narrow over the coming years as current investments in tradable sectors, of which investments in mining are very important, are transformed into exports.

BBVA

Colombia - Industrial and commercial confidence pave the way for a good start to 2014

In January, for first time since mid-2012, industrial confidence was in positive territory (6.7 in a range between -100 and 100). Manufacturers were more optimistic about production three months ahead and reduced their inventories. Moreover, 68% of industrialists plan an increase in investment for 2014 with respect to 2013. However, the low level of orders (still in negative territory) anticipates a slow recovery during the first half of the year, in line with our outlook for industrial production and non-residential private investment. Meanwhile, commercial confidence rose for the fifth consecutive month and stood at 24.0. A reduction in inventories was the main driver of expectations. The latter result confirms the good performance of private consumption, an essential factor in our 2014 GDP growth forecast (4.7%).

What to watch today

Mexico - Retail sales (December, 09:00hrs NYT)

In November retail sales increased 3.1% MoM sa, equivalent to 1.5% YoY sa. For December, we expect a 1.2% MoM sa drop, which would be consistent with a 2.7% YoY sa. This forecast would be in line with the same-stores ANTAD sales print, which fell 1.2% MoM sa in December.

Calendar: Indicators

Brazil	Date	Period	Consensus	BBVAe	Actual	Prior
Tax Collections	25 Feb	Jan	124050M			118364M
FGV Consumer Confidence	24 Feb	Feb			107.1	108.9
FGV CPI IPC-S	24 Feb	Feb	0.68%		0.69%	0.78%
FIPE CPI - Weekly	25 Feb	Feb	0.65%		0.58%	0.73%
FGV Construction Costs MoM	25 Feb	Feb	0.45%		-	0.70%
Federal Debt Total	25 Feb	Jan			-	
Selic Rate	26 Feb	Feb	10.75%	10.75%	-	10.50%
FGV Inflation IGPM MoM	27 Feb	Feb	0.30%			0.48%
GDP QoQ	27 Feb	4Q	0.28%	0.40%		-0.50%
Total Outstanding Loans	27 Feb	Jan				2715B
PPI Manufacturing MoM	28 Feb	Jan				0.65%
Primary Budget Balance	28 Feb	Jan	23,4B			10.4B
CNI Consumer Confidence	28 Feb	Feb				113.9
Chile						
Central Bank's Traders Survey	26 Feb	Feb				
Manufacturing Index YoY	28 Feb	Jan	-2.00%	-1.50%		0.20%
Unemployment Rate	28 Feb	Jan	5.80%	5.80%		5.70%
Retail Sales YoY	28 Feb	Jan	6.00%	7.80%	-	7.00%
Colombia						
Industrial Confidence	24 Feb	Jan			6.7	-1.3
Retail Confidence	24 Feb	Jan			24	22
Urban Unemployment Rate	28 Feb	Jan	12.25%	12.60%		9.70%
Overnight Lending Rate	28 Feb	Feb	3.25%			3.25%
Mexico						
Unemployment Rate SA	24 Feb	Jan	4.80%	4.77%	4.81%	4.76%
Bi-Weekly CPI	24 Feb	Feb	0.18%	0.23%	0.12%	0.12%
Bi-Weekly CPI YoY	24 Feb	Feb		4.32%	4.21%	4.34%
Retail Sales YoY	25 Feb	Dec	0.40%	2.70%		1.90%
Current Account Balance	25 Feb	4Q	-\$4667M			-\$5457M
Trade Balance	26 Feb	Jan	500M	-900M		1658M
Peru						
GDP YoY	24 Feb	4Q	5.20%	5.20%	5.20%	4.40%
CPI MoM	1 Mar	Feb	0.30%			0.32%
Wholesale Price Index MoM	1 Mar	Feb				0.03%

Most recent Latam reports

Date	Description
24-02-2014	S Brazil Economic Outlook: another bumpy year ahead
24-02-2014	S Mexico Inflation Flash: Inflation surprised on the downside in the first fortnight of February
24-02-2014	S Mexico GDP Flash: In 2013 the GDP growth rate was 1.1%, which is in line with our forecast
24-02-2014	S Mexico Regional Sectorial Outlook: First Half 2014
21-02-2014	Mexico Flash: GDP growth rate in 2013 was 1.1%, in line with our forecast (in Spanish)
19-02-2014	S Chile Flash: We expect January Imacec between 1.5 and 2.5% YoY (in Spanish)
19-02-2014	> Latam Economic Outlook: First Quarter 2014 (in Spanish)
18-02-2014	S Chile Flash: Central bank cut policy rate by 25bp (at 4.25%) and kept dovish bias
17-02-2014	> Mexico Economic Outlook: First Quarter 2014 (in Spanish)
14-02-2014	Peru Flash: GDP maintained good momentum in December



RESEARCH

Important Disclosures

The BBVA Group companies that have participated in preparing or contributed information, opinions, estimates, forecasts or recommendations to this report are identified by the location(s) of the author(s) listed on the first page as follows: 1) Madrid, London or Europe - Banco Bilbao Vizcaya Argentaria, S.A., including its E.U. branches (hereinafter called 'BBVA'), 2) Mexico City - BBVA Bancomer, S.A. Institución de Banca Múltiple, Grupo Financiero BBVA Bancomer (hereinafter called 'BBVA Bancomer'); 3) New York - BBVA Securities, Inc. (hereinafter called "BBVA Securities"); 4.) Lima - BBVA Continental S.A.; 5.) Bogata - BBVA Colombia S.A.; 6.) Santiago - BBVA Chile S.A.

For recipients in the European Union, this document is distributed by BBVA, a bank supervised by the Bank of Spain and by Spain's Stock Exchange Commission (CNMV), and registered with the Bank of Spain with number 0182.

For recipients in Mexico, this document is distributed by BBVA Bancomer, a bank supervised by the Comisión Nacional Bancaria y de Valores de México.

For recipients in USA, this document is being distributed by BBVA Securities, a subsidiary of BBVA registered with and supervised by the U.S. Securities and Exchange Commission and a member of the Financial Industry Regulatory Authority ("FINRA") and the Securities Investor Protection Corporation. U.S. persons wishing to execute any transactions should do so only by contacting a representative of BBVA Securities in the U.S. Unless local regulations provide otherwise, non-U.S. persons should contact and execute transactions through a BBVA branch or affiliate in their home jurisdiction.

BBVA and BBVA Group companies or affiliates (art. 42 of the Royal Decree of 22 August 1885 Code of Commerce), are subject to the BBVA Group Policy on Conduct for Security Market Operations which establishes common standards for activity in these entities' markets, but also specifically for analysis and analysts. This BBVA policy is available for reference at the following web site: www.bbva.com.

Analysts residing outside the U.S. who have contributed to this report are not registered with or qualified as research analysts by FINRA or the New York Stock Exchange and may not be considered "associated persons" of BBVA Securities (as such term is construed by the rules of FINRA). As such, they are not subject to NASD Rule 2711 restrictions on communications with subject companies, public appearances and trading of securities held in research analysts' accounts.

BBVA is subject to a Code of Conduct for Security Market Operations, which details the standards of the above-mentioned overall policy for the EU. Among other regulations, it includes rules to prevent and avoid conflicts of interests with the ratings given, including information barriers. This Code of Conduct for Security Market Operations is available for reference in the 'Corporate Governance' section of the following web site: www.bbva.com.

BBVA Bancomer is subject to a Code of Conduct and to Internal Standards of Conduct for Security Market Operations, which details the standards of the above-mentioned overall policy for Mexico. Among other regulations, it includes rules to prevent and avoid conflicts of interests with the ratings given, including information barriers. This Code and the Internal Standards are available for reference in the 'Grupo BBVA Bancomer' subsection of the 'Conócenos' menu of the following web site: www.bancomer.com.

BBVA Securities is subject to a Capital Markets Code of Conduct, which details the standards of the above-mentioned overall policy for USA. Among other regulations, it includes rules to prevent and avoid conflicts of interests with the ratings given, including information barriers.

Exclusively for Recipients Resident in Mexico

BBVA Bancomer S.A. Institución de Banca Múltiple, Grupo Financiero BBVA Bancomer acts as a market maker/specialist in: MexDer Future Contracts (US dollar [DEUA], 28-day TIIEs [TE28], TIIE Swaps, 91-day CETES [CE91]), Bonos M, Bonos M3, Bonos M10, BMV Price and Quotations Index (IPC), Options Contracts (IPC, shares in América Móvil, Cemex, CPO, Femsa UBD, Gcarso A1, Telmex L) and Udibonos.

BBVA Bancomer, and, as applicable, its affiliates within BBVA Bancomer Financial Group, may hold from time to time investments in the securities or derivative financial instruments with underlying securities covered in this report, which represent 10% or more of its securities or investment portfolio, or 10% or more of the issue or underlying of the securities covered.



DISCLAIMER

This document and the information, opinions, estimates and recommendations expressed herein, have been prepared by Banco Bilbao Vizcaya Argentaria, S.A. (hereinafter called "BBVA") to provide its customers with general information and are current as of the date of issue and subject to changes without prior notice. BBVA is not liable for giving notice of such changes or for updating the contents hereof.

This document and its contents do not constitute an offer, invitation or solicitation to purchase or subscribe to any securities or other instruments, or to undertake or divest investments. Neither shall this document nor its contents form the basis of any contract, commitment or decision of any kind.

Investors who have access to this document should be aware that the securities, instruments or investments to which it refers may not be appropriate for them due to their specific investment goals, financial positions or risk profiles, as these have not been taken into account to prepare this report. Therefore, investors should make their own investment decisions considering the said circumstances and obtaining such specialized advice as may be necessary. The contents of this document are based upon information available to the public that has been obtained from sources considered to be reliable. However, such information has not been independently verified by BBVA and therefore no warranty, either express or implicit, is given regarding its accuracy, integrity or correctness. BBVA accepts no liability of any type for any direct or indirect losses arising from the use of the document or its contents. Investors should note that the past performance of securities or instruments or the historical results of investments do not quarantee future performance.

The market prices of securities or instruments or the results of investments could fluctuate against the interests of investors. Investors should be aware that they could even face a loss of their investment. Transactions in futures, options and securities or high-yield securities can involve high risks and are not appropriate for every investor. Indeed, in the case of some investments, the potential losses may exceed the amount of initial investment and, in such circumstances; investors may be required to pay more money to support those losses. Thus, before undertaking any transaction with these instruments, investors should be aware of their operation, as well as the rights, liabilities and risks implied by the same and the underlying stocks. Investors should also be aware that secondary markets for the said instruments may be limited or even not exist.

BBVA or any of its affiliates, as well as their respective executives and employees, may have a position in any of the securities or instruments referred to, directly or indirectly, in this document, or in any other related thereto; they may trade for their own account or for third-party account in those securities, provide consulting or other services to the issuer of the aforementioned securities or instruments or to companies related thereto or to their shareholders, executives or employees, or may have interests or perform transactions in those securities or instruments or related investments before or after the publication of this report, to the extent permitted by the applicable law.

BBVA or any of its affiliates' salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to its clients that reflect opinions that are contrary to the opinions expressed herein. Furthermore, BBVA or any of its affiliates' proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. No part of this document may be (i) copied, photocopied or duplicated by any other form or means (ii) redistributed or (iii) quoted, without the prior written consent of BBVA. No part of this report may be copied, conveyed, distributed or furnished to any person or entity in any country (or persons or entities in the same) in which its distribution is prohibited by law. Failure to comply with these restrictions may breach the laws of the relevant jurisdiction.

In the United Kingdom, this document is directed only at persons who (i) have professional experience in matters relating to investments falling within article 19(5) of the financial services and markets act 2000 (financial promotion) order 2005 (as amended, the "financial promotion order"), (ii) are persons falling within article 49(2) (a) to (d) ("high net worth companies, unincorporated associations, etc.") Of the financial promotion order, or (iii) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the financial services and markets act 2000) may otherwise lawfully be communicated (all such persons together being referred to as "relevant persons"). This document is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons. The remuneration system concerning the analyst/s author/s of this report is based on multiple criteria, including the revenues obtained by BBVA and, indirectly, the results of BBVA Group in the fiscal year, which, in turn, include the results generated by the investment banking business; nevertheless, they do not receive any remuneration based on revenues from any specific transaction in investment banking.

BBVA is not a member of the FINRA and is not subject to the rules of disclosure affecting such members.

BBVA is subject to the BBVA Group Code of Conduct for Security Market Operations which, among other regulations, includes rules to prevent and avoid conflicts of interests with the ratings given, including information barriers. The BBVA Group Code of Conduct for Security Market Operations is available for reference at the following web site: www.bbva.com / Corporate Governance".

BBVA is a bank supervised by the Bank of Spain and by Spain's Stock Exchange Commission (CNMV), registered with the Bank of Spain with number 0182.