## **BBVA** Research

## Mexico

# **Banking Watch**

#### August 26, 2010

#### **Economic Analysis**

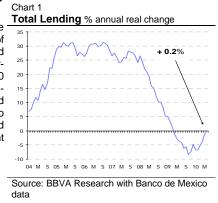
Fco. Javier Morales E. fj.morales@bbva.bancomer.com

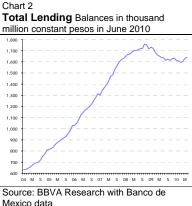
# Bank Lending: Monthly Situation Report

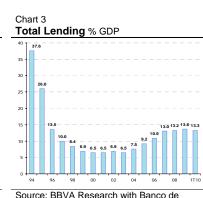
- In June 2010, total outstanding commercial bank lending to the private sector grew by 0.2% in real annual terms, and last April it has started to grow in monthly terms
- In June, corporate lending recorded real annual growth (+1.1%), and since April it had also risen in monthly terms. Housing continued on its growth trend and its real annual rate was high (10%)
- The main credit components seem to be recovering, which could see a boost in the coming months as the domestic market recovery is consolidated (activity and employment)

# Total outstanding lending to the private sector

In June 10, total lending to the private sector recorded a real annual growth rate of +0.2%. Total commercial bank lending had recorded negative growth rates since Apr-09, which started to diminish from Feb-10 onwards. The positive growth rate in Jun-10, and the slower rate of decline recorded since Feb-10, are signs that bank lending to the private sector is starting to recover and this process will continue to be buoyant mainly due growth in economic activity.

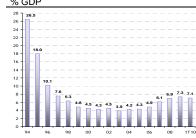






Source: BBVA Research with Bai Mexico and INEGI data

#### Chart 6 Corporate Lending % GDP



Source: BBVA Research with Banco de Mexico and INEGI data



In Jun-10, corporate bank lending, like total lending, recorded a positive annual real growth rate. This rate was 1.1% in said month. As GDP and investment growth continue and the macroeconomic scenario carries on improving, corporate demand for bank credit will increase. This will be seen in a greater growth rate in this credit category.



Source: BBVA Research with Banco de Mexico data

Chart 5 Corporate Lending Balances in thousand million constant pesos in June 2010



Source: BBVA Research with Banco de Mexico data

#### Mortgage Lending

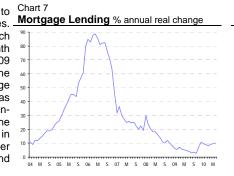
In Jun-10, mortgage lending continued to record positive annual real growth rates. This rate was 10% in said month, which was greater than the previous month (9.6%) and than the same month in 2009 (4.7%). It should be stated that the monthly real growth rate in mortgage lending between Jan-09 and Jun-10 was on average 0.8%, whereas the rate in Jun-10 was slightly higher, at 0.9%. The dynamic growth in mortgage lending, in monthly and annual terms, will be greater insofar as economic activity and employment continue to rise.

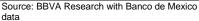
#### **Consumer Lending**

Although in Jun-10, bank consumer lending recorded a negative annual real growth rate, it reflects a considerably slower rate of decline in this credit category. This is represented by the arrow in Chart 10, which shows that the fall in consumer lending has been flatter since Oct-09. Also, since Apr-10, consumer lending has started to post positive monthly growth rates, which has pushed up its balance, as shown in Chart 11 by the black underscore.

# Bank Lending: contribution to growth by components

The +0.2% growth contribution seen in June-10 in total bank lending by components was as follows: mortgage lending contributed +1.9 percentage points (pp) out of the -0.2 pp total credit decrease; corporate lending accounted for +0.6 pp, in other words, a positive contribution from mortgage and companies; lending to non-bank financial intermediaries (NBFIs) contributed -0.3 pp; and consumer lending contributed -1.9 pp.





Consumer Lending. % annual real change

S 06 M S 07 M S 08 M S 09 M

22.6

Source: BBVA Research with Banco de Mexico

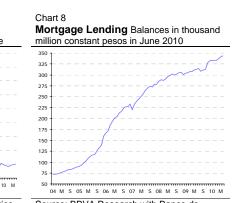
Total Finance (banking + non-banking)

Chart 10

data

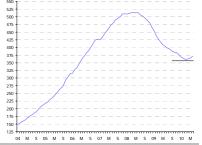
Chart 13

% annual real change



Source: BBVA Research with Banco de Mexico data

Chart 11 Consumer Lending. Balances in thousand million constant pesos in June 2010



Source: BBVA Research with Banco de Mexico data

Chart 14 Total Finance Balances in thousand million constant pesos in June 2010

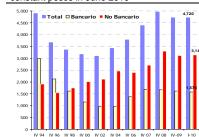
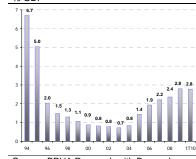
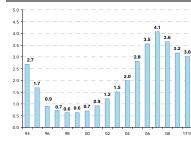


Chart 9 Mortgage Lending % GDP



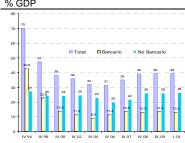
Source: BBVA Research with Banco de Mexico and INEGI data

#### Chart 12 Consumer Lending. % GDP



Source: BBVA Research with Banco de Mexico data





Source: Bank of Mexico

-17.6

12 0

-15.9

IV 95 IV 97 IV 99 IV 01 IV 03

Source: Bank of Mexico

Source: Bank of Mexico and INEGI

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	_	C	ommercial	Banks: P	erforming	Loans to the	Mexican	Private N	on Banki	ng Sector								Loans to th							
													Broad version of non bank financing (loans to consumers and firms) Balance in billions of June 2010 pesos												
	-	Balance in billions of June 2010 pesos Real annual % change										Firms													
		Total	Consumer	Housing	Firms	NBFE*	Total	Consumer	Housing	Firms	NBFE*	_	Total	l Categories Bank	Non bank	Total	Consum e Bank	Non bank	Total	Housing Bank	Non bank	Total	Bank	Non bank	
IV 94 IV 95		2516 1481	180 96	448 287	1770 1024	118 74	na -41.1	na -46.8	na -36.0	na -42.2	na -37.2	IV 94 IV 95	4,901 4,246	2,992 2,466	1,908 1,780	251 152	237 138	14 13	695 735	506 542	189 193	3,955 3,359	2,249 1,786	1,706 1,573	
IV 95 IV 96		829		124	620	30	-41.1		-36.0	-42.2	-60.0	IV 95	4,246	2,400	1,780	106	92	13	735	542	225	2,792	1,786	1,299	
IV 97		663	49	99	504	12	-20.0	-12.4	-20.6	-18.7	-59.5	IV 97	3,423	1,935	1,488	101	78	24	751	526	225	2,570	1,331	1,23	
IV 98		571	43	88	431	10	-13.9	-12.0	-11.1	-14.6	-14.5	IV 98	3,362	1,620	1,742	96	63	33	747	472	275	2,520	1,086	1,43	
IV 99 IV 00		497 514	45 56	77 69	349 359	26 29	-13.1 3.4	5.7 23.3	-12.9 -9.2	-18.9 2.9	151.5 14.0	IV 99 IV 00	2,988 3,171	1,363 1,153	1,625 2,019	102 118	63 73	39 45	718 682	404 304	314 378	2,168 2,370	896 775	1,27 1,59	
IV 01		521	74	66	343	38	1.3		-5.5	-4.4	28.2	IV 01	2,960	1,003	1,957	149	94	56	695	248	447	2,116	662	1,45	
IV 02		565		64	371	31	8.5		-2.8	7.9	-18.9	IV 02	3,086	969	2,116	199	120	79	736	218	517	2,151	631	1,52	
IV 03		613		68	368	33 49	8.6	43.6	7.1	-0.6	8.8	IV 03 IV 04	3,210 3,429	934 968	2,276 2,461	235 322	161 227	73 95	774 831	183 175	591 656	2,201 2,275	590 565	1,61 1,71	
IV 04 IV 05		773 982		85 153	435 461	49 67	26.1 27.1	42.2 47.8	24.8 79.6	18.0 6.1	48.4 35.8	IV 04	3,429	1,098	2,461	322 447	332	95	879	220	660	2,275	565	1,71	
IV 06		1258		223	560	67	28.1	36.0	45.7	21.3	-0.2	IV 06	3,777	1,377	2,400	565	455	111	967	283	684	2,245	639	1,60	
IV 07		1561	488	266	730	78	24.1	19.4	19.3	30.4	15.7	IV 07	4,390	1,689	2,701	645	550	94	1,153	324	829	2,591	814	1,77	
IV 08		1717		301	885	66	5.2		8.2	15.9	-18.4	IV 08	4,967	1,672	3,294	610	377	233	1,167	343	824	3,190	953	2,23	
IV 09 I-10		1636 1596		332 333	873 848	55 54	-4.7 -5.3	-19.1 -15.6	10.6 8.3	-1.4 -4.7	-16.8 -10.1	IV-09 I-10	4,722 4,723	1,612 1,576	3,110 3,147	534 511	296 283	239 228	1,186 1,213	361 362	825 851	3,002 2,999	956 932	2,04 2,06	
		Month			f June 2010		0.0		nnual % d		10.1		.,	.,	2,			breakdown	.,			_,			
	2009	1730		304	907	64	4.9		6.3	16.7	-17.1	IV 94	100.0	61.1	38.9	100.0	94.5	5.5	100.0	72.9	27.1	100.0	56.9	43.	
F		1724		305	918	63	3.5		5.6	16.3	-18.0	IV 95	100.0	58.1	41.9	100.0	91.2	8.8	100.0	73.8	26.2	100.0	53.2	46.8	
M		1685 1664		308 308	890 882	60 59	1.0 -1.2		7.0 5.8	12.6 9.7	-22.2 -23.6	IV 96 IV 97	100.0 100.0	58.1 56.5	41.9 43.5	100.0 100.0	87.0 76.6	13.0 23.4	100.0 100.0	70.8 70.1	29.2 29.9	100.0 100.0	53.5 51.8	46.5 48.2	
M		1653		308	874	59	-1.2		5.0	9.7	-23.6	IV 97 IV 98	100.0	48.2	43.5 51.8	100.0	65.7	23.4 34.3	100.0	63.1	29.9 36.9	100.0	43.1	46.	
J		1640		313	866	59	-3.7	-21.3	4.7	6.6	-26.5	IV 99	100.0	45.6	54.4	100.0	61.8	38.2	100.0	56.3	43.7	100.0	41.3	58.	
J		1637	398	315	867	57	-4.2		4.2	5.8	-29.8	IV 00	100.0	36.3	63.7	100.0	62.0	38.0	100.0	44.6	55.4	100.0	32.7	67.3	
Α		1616		309	856	56	-6.1	-21.3	3.0	2.2	-31.6	IV 01	100.0	33.9	66.1	100.0	62.7	37.3	100.0	35.6	64.4	100.0	31.3	68.7	
s o		1624 1614		311 313	868 861	56 55	-5.7 -8.3	-21.8 -21.2	3.5 2.9	3.1 -3.0	-31.9 -30.5	IV 02 IV 03	100.0 100.0	31.4 29.1	68.6 70.9	100.0 100.0	60.3 68.8	39.7 31.2	100.0 100.0	29.7 23.6	70.3 76.4	100.0 100.0	29.3 26.8	70.7 73.2	
N		1629		328	863	55	-7.2		7.3	-3.5	-27.2	IV 04	100.0	28.2	71.8	100.0	70.6	29.4	100.0	21.1	78.9	100.0	24.8	75.2	
D		1636	376	332	873	55	-4.7	-19.1	10.6	-1.4	-16.8	IV 05	100.0	30.2	69.8	100.0	74.4	25.6	100.0	25.0	75.0	100.0	23.7	76.3	
	2010	1614		333	858	55	-6.7	-19.1	9.7	-5.4	-14.5	IV 06	100.0	36.5	63.5	100.0	80.4	19.6	100.0	29.3	70.7	100.0	28.5	71.5	
F M		1608 1596		333 333	855 848	54 54	-6.7 -5.3	-16.6 -15.6	9.2 8.3	-6.8 -4.7	-14.0 -10.1	IV 07 IV 08	100.0 100.0	38.5 33.7	61.5 66.3	100.0 100.0	85.4 61.8	14.6 38.2	100.0 100.0	28.1 29.4	71.9 70.6	100.0 100.0	31.4 29.9	68.6 70.1	
A		1602		333	848	55	-3.7	-13.0	9.4	-4.7	-7.1	IV-09	100.0	34.1	65.9	100.0	55.3	44.7	100.0	30.4	69.6	100.0	31.8	68.2	
M		1631	365	341	870	55	-1.3		9.6	-0.5	-6.5	I-10	100.0	33.4	66.6	100.0	55.4	44.6	100.0	29.8	70.2	100.0	31.1	68.9	
J		1643		344	875	53	0.2		10.0	1.0	-9.1							% of GDP							
		Annual average balance Average real annual growth rates   863 248 112 445 58 29.4 45.1 46.2 17.9 38.9							IV 94	del PIB, %	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0				
2005 2006		863 1,120	=	112 196	445 502	58 65	29.4 29.7	45.1 44.5	46.2 77.6	17.9 12.7	38.9 11.7	IV 95 IV 96	70.1 71.4	42.8 41.5	27.3 29.9	3.6 2.6	3.4 2.3	0.2	9.9 12.4	7.2 9.1	2.7 3.2	56.6 56.5	32.2 30.0	24.4 26.5	
2007		1,120		246	644	71	26.2		25.8	28.3	10.7	IV 97	57.3	33.3	24.0	1.7	1.4	0.2	12.4	8.5	3.5	43.6	23.3	20.3	
2008		1,619		284	793	149	15.1	-12.0	15.9	23.6	107.2	IV 98	49.2	27.8	21.4	1.5	1.1	0.3	10.8	7.6	3.2	37.0	19.1	17.8	
2009		1,654	406	313	877	58	-2.9		5.5	6.1	-25.2	IV 99	47.4	22.8	24.6	1.4	0.9	0.5	10.5	6.6	3.9	35.5	15.3	20.3	
				% of GDP					breakdo			IV 00	39.6	18.0	21.5	1.4	0.8	0.5	9.5	5.3	4.2	28.7	11.9	16.8	
IV 94 IV 95		37.6 26.0		6.7 5.0	26.5 18.0	1.8 1.3	100.0 100.0		17.8 19.4	70.4 69.2	4.7 5.0	IV 01 IV 02	38.3 35.3	13.9 12.0	24.4 23.3	1.4 1.8	0.9 1.1	0.5 0.7	8.2 8.3	3.7 3.0	4.6 5.3	28.6 25.2	9.4 7.9	19.3 17.3	
IV 96		13.5		2.0	10.1	0.5	100.0		15.4	74.7	3.6	IV 03 **	36.1	11.3	24.7	2.3	1.1	0.9	8.6	2.5	6.0	25.1	7.4	17.8	
IV 97		10.0		1.5	7.6	0.2	100.0		14.9	76.0	1.8	IV 00	32.4	9.4	22.9	2.4	1.6	0.7	7.8	1.8	6.0	22.2	5.9	16.2	
IV 98		8.4		1.3	6.3	0.2	100.0		15.4	75.4	1.8	IV 05	32.0	9.0	23.0	3.0	2.1	0.9	7.8	1.6	6.1	21.3	5.3	16.0	
IV 99		6.9		1.1	4.8	0.4	100.0		15.4	70.3	5.2	IV 06	32.5	9.8	22.7	4.0	3.0	1.0	7.9	2.0	5.9	20.6	4.9	15.7	
IV 00		6.5		0.9	4.5	0.4	100.0	10.8	13.5	69.9	5.7	IV 07	31.3	11.4	19.9	4.7	3.8	0.9	8.0	2.3	5.7	18.6	5.3	13.3	
IV 01 IV 02		6.5 6.9		0.8 0.8	4.3 4.5	0.5 0.4	100.0 100.0		12.6 11.3	66.0 65.7	7.3 5.4	IV 08*** IV-09	35.0 39.0	13.5 13.1	21.5 25.9	5.1 4.8	4.4 3.0	0.8 1.8	9.2 9.2	2.6 2.7	6.6 6.5	20.7 25.0	6.5 7.5	14.2 17.6	
IV 02 IV 03		6.5		0.8	4.5	0.4	100.0		11.3	60.1	5.4	IV-09 I-10	39.0	13.1	25.9	4.6	2.5	2.0	9.2	3.0	6.9	25.0	8.0	17.0	
IV 04		7.5		0.8	4.2	0.5	100.0		11.0	56.3	6.4							t portfolio, over					udes foreigr		
IV 05		9.2		1.4	4.3	0.6	100.0		15.6	47.0	6.8														
IV 06		10.9 13.0		1.9 2.2	4.9 6.1	0.6 0.6	100.0 100.0	32.5	17.7 17.0	44.5 46.8	5.3	by Infonavit.	CDP Serie	taken sinor	2003 to coti	mate croc	dit balanco	rate compared	with GDP						
IV 07 IV 08		13.0 13.5		2.2	6.1 6.9	0.6	100.0		17.0 17.5	46.8 51.6	5.0 3.9	Source: Banco			5 2003 to esti	mate ciec	ur DaidhCe	rate compared	with GDP.						
IV-09		13.6		2.8	7.3	0.5	100.0		20.3	53.3	3.4	Course. Danoe	>												
1.40		40.0	2.0		7.4		100.0	00.0	00.0	52.4	2.4														

\*NBFE: Non bank financial entities

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Source: Banco de México

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