BBVA Research

Mexico

Banking Watch

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Economic Analysis

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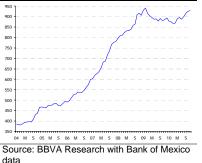
Bank Credit: Monthly Situation Report

- In November 2010, the real annual rate of the balance of outstanding commercial bank lending to the private sector grew by 4.1%, and it has been growing in monthly terms since April.
- In November the categories of residential mortgage lending and corporate lending continued to show positive real growing rates and in that month consumer finance continued to notch up a positive real annual growing rate.
- GDP growth and employment are the main factors that continue to drive the revival of private sector lending

Chart 1 Total outstanding credit to the private Chart 2 Total Lending. % real annual change Total Lending. Figures in billion constant Chart 3 sector pesos of November 2010 Total Lending. % GDP In Nov-10, the real annual growing rate in 37.6 outstanding bank lending to the private 30 1.700 sector was 4.1%. This rate was lower than 27 1.600 in the preceding month (4.4%) and higher 1,50 4.1% than the same month of 2009 (-7.2%). 1.40 Following the recession in 2009, the bank's 1.300 total lending showed negative growing 1,200 rates from Apr-09 to May-10, and it began 1 100 to grow again on Jun-10. Thus, in the 6 1,000 months from Jun-10 to Nov-10 it the new 90 6.9 6.5 6.5 6.9 6.5 phase of bank lending expansion has been 80 consolidated. Private sector lending will grow in line with GDP and employment. 04 J 05 J 06 J 07 J 08 J 09 1 10 04 M S 05 M S 06 M S 07 M S 08 M S 09 M S 10 M S Source: BBVA Research with Bank of Mexico Source: BBVA Research with Bank of Mexico Source: BBVA Research with Bank of data data Mexico and INEGI data **Corporate Lending** Chart 4 Chart 5 Chart 6 Corporate lending. % real annual change Corporate lending Balance in billions of Corporate lending In Nov-10, the real annual growing rate of constant pesos (November 2010) % GDP corporate lending was 5%, which was 26. equal to the previous month's rate and onr higher than that of the same month in 850 2009 (-3.5%). Corporate bank lending 800 stopped deteriorating in May-10 and its 750 revival significantly helped total lending to 650 also do so. It is noteworthy that GDP 600 growth generates new investment 550 opportunities for companies, which can be exploited by bank lending. Thus, the improved economic environment allows corporate lending demand to increase. 05 J 06 J 07 J 08 J 09 J 10 J 05 M S 06 M S 07 M S 08 M S 09 M S 10 M S 04 M S

Source: BBVA Research with Bank of Mexico and INEGI data

Source: BBVA Research with Bank of Mexico data



Mortgage lending

In Nov-10, the real annual growing rate for residential mortgage lending was 7.4% lower than the previous month (11.3%) and the same month in 2009 (7.9%). The growing rate of residential mortgage lending fell from Oct-10 to Nov-10 because the arithmetic effect ended in this last month that caused the current mortgage lending portfolio in UDIs to be transferred to the current mortgage lending portfolio in pesos that various banks held in Nov-09. This allows us to anticipate that the growing rate of mortgage lending that will be observed in the near future will be more moderate than that observed in the first ten months of 2010.

Consumer finance

In Nov-10, the real annual consumer finance growing rate was positive at 0.3%. This rate contrasts with the negative rates of the previous month (-1.2%) and the same month in 2009 (-20.2%). From Oct-08 this lending began to notch up negative growing rates and continued to do so until Oct-10. The positive growth figure of Nov-10, along with the monthly increase in its balance that started from Apr-10 and is shown in chart 11 is another indicator referring to the recovery process taking place with consumer finance, which will remain based on economic growth.

Bank Lending: Contribution to growth by components

The breakdown by components of the 4.1% total growth in bank lending to the private sector in Nov-2010 was as follows: corporate lending contributed 2.6 percentage points (pp) of the 4.1 pp of total lending growth, residential mortgage lending contributed 1.5 pp and consumer finance contributed 0.1 pp. In turn, lending NBFIs (non-bank financial to intermediaries, which only represented 3.1% of total lending) had a negative contribution (-0.1 pp). In the coming months the positive contribution of consumer finance will increase.

Chart 7 Mortgage lending. % real annual change

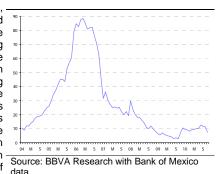
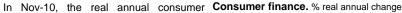


Chart 10



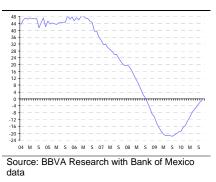
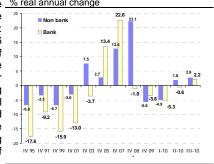
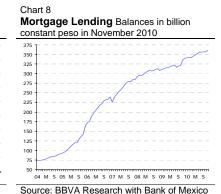


Chart 13 **Total finance (banking + non-banking).** % real annual change



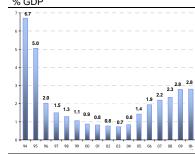
Source: Bank of Mexico



Consumer finance. Figures in billion

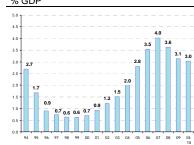
constant pesos of November 2010

Chart 9 Mortgage lending. % GDP



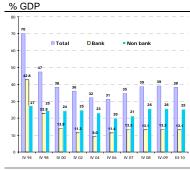
Source: BBVA Research with Bank of Mexico and INEGI data

Chart 12 Consumer finance. % GDP



Source: BBVA Research with Bank of Mexico data

Chart 15 Total finance



Source: Bank of Mexico and INEGI



pesos of November 2010

data

500 475

450 · 425 ·

400

375 · 350 · 325 ·

300

275

250 · 225 ·

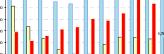
200

data

04 M S

Chart 14

Chart 11



M S 06 M S 07 M S 08 M S 09 M S 10 M S

Source: BBVA Research with Bank of Mexico

Total finance. Figures in billion constant

Source: Bank of Mexico

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-		onninerciai	Commercial Banks: Performing Loans to the Mexican Private Non Banking Sector											Bank and Non Bank Loans to the Private Sector Broad version of non bank financing (loans to consumers and firms)												
	Balance in billions of November 2010 pesos Real annual % change											Broad version of non bank financing (loans to consumers and firms) Balance in billions of November 2010 pesos														
_	Daiant	e in billon	S OF NOVEL		pesos	Real annual % Cha			nange			All	Categories		Datatice	Consume			Housing			Firms				
	Total	Consumer	Housing 448	Firms 1770	NBFE*	Total	Consumer	Housing	Firms	NBFE*	IV 94	Total	Bank	Non bank	Total	Bank	Non bank	Total	Bank	Non bank 193	Total	Bank	Non b			
	2516 1481	180 96	448 287	1024	118 74	na -41.1	na -46.8	na -36.0	na -42.2	na -37.2	IV 94 IV 95	5,021 4,350	3,066 2,527	1,955 1,823	257 156	243 142	14 14	712 753	519 556	193	4,052 3,441	2,304 1,830				
	829	55	124	620	30	-44.0		-56.7	-39.5	-60.0	IV 96	3,759	2,183	1,576	108	94	14	790	559	231	2,860	1,529	9			
	663 571	49 43	99 88	504 431	12 10	-20.0		-20.6 -11.1	-18.7	-59.5 -14.5	IV 97	3,507 3,445	1,982 1,660	1,524 1,785	104 98	79 65	24 34	770 765	539 483	231 282	2,633 2,582	1,364				
	571 497	43	88 77	431 349	10	-13.9		-11.1	-14.6 -18.9	-14.5 151.5	IV 98 IV 99	3,445	1,660	1,785	98 105	65 65	34 40	765	483		2,582	1,112				
	514	56	69	359	29	3.4		-9.2	2.9	14.0	IV 00	3,249	1,181	2,068	121	75	46	699	312		2,429	794				
	521	74	66	343	38	1.3		-5.5	-4.4	28.2	IV 01	3,033	1,028	2,005	153	96	57	712	254	458	2,168	678				
	565 613	99 143	64 68	371 368	31	8.5 8.6		-2.8 7.1	7.9	-18.9 8.8	IV 02	3,161	993 957	2,168	204 240	123 165	81 75	754	224 187	530 606	2,204 2,255	647 604				
	773	203	85	435	33 49	26.1	43.6 42.2	24.8	-0.6 18.0	48.4	IV 03 IV 04	3,289 3,513	957	2,332 2,521	240 330	233	97	793 852	187		2,255	579				
	982	300	153	461	67	27.1		79.6	6.1	35.8	IV 05	3,715	1,125	2,590	458	340	117	901	225		2,357	560				
	1258	408	223	560	67	28.1	36.0	45.7	21.3	-0.2	IV 06	3,856	1,411	2,445	579	466	113	990	290		2,286	655				
	1561	488	266	730	78	24.1		19.3	30.4	15.7	IV 07	4,484	1,730	2,754	661	564	97	1,182	332		2,642	834				
	1759 1675	476 385	308 341	907 893	68 56	5.2 -4.8		8.2 10.6	15.9 -1.5	-18.4 -16.8	IV 08 IV-09	5,076 4,826	1,713 1,652	3,363 3,175	625 548	386 303	239 244	1,196 1,215	351 369		3,256 3,064	976 979				
	1675	370	341	868	56	-4.0		8.3	-4.8	-10.8	IV-09	4,820	1,615	3,173	524	290	244 234	1,213	308		3,064	979				
	1683	381	352	895	54	0.1		10.0	1.0	-9.5	н	4,967	1,667	3,300	537	301	236	1,266	380	887	3,164	987	,			
	1712	387	357	915	54	2.9		11.8	2.9	-6.9		4,984	1,703	3,281	540	306	234	1,268	384	885	3,175	1,013				
2009	Monthly b	alance in b	illions of No 311	929	010 pesos 66	4.9		nnual % c	hange 16.7	-17.1	IV 94	100.0	61.1	38.9	100.0	94.5	breakdown 5.5	100.0	72.9	27.1	100.0	56.9				
2009	1766	467	313	929	65	4.8		5.6	16.7	-17.1	IV 94 IV 95	100.0	58.1	41.9	100.0	94.5 91.2	8.8	100.0	72.8	26.2	100.0	53.2				
	1727	438	315	912	62	1.0		7.0	12.6	-22.2	IV 96	100.0	58.1	41.9	100.0	87.0	13.0	100.0	70.8		100.0	53.5				
	1705	426	315	903	60	-1.2		5.8	9.7	-23.6	IV 97	100.0	56.5	43.5	100.0	76.6	23.4	100.0	70.1		100.0	51.8				
	1693	418	319	896	61	-2.8		5.1	7.8	-26.8	IV 98	100.0	48.2	51.8	100.0	65.7	34.3	100.0	63.1		100.0	43.1				
	1680 1677	413 408	320 322	887 889	60 59	-3.7 -4.2		4.7 4.2	6.6 5.8	-26.5 -29.8	IV 99 IV 00	100.0 100.0	45.6 36.3	54.4 63.7	100.0 100.0	61.8 62.0	38.2 38.0	100.0 100.0	56.3 44.6		100.0 100.0	41.3 32.7				
	1656	403	316	877	58	-4.2	-21.3	3.0	2.2	-23.0	IV 00	100.0	33.9	66.1	100.0	62.7	37.3	100.0	35.6		100.0	31.3				
	1664	397	319	890	57	-5.7		3.5	3.1	-31.9	IV 02	100.0	31.4	68.6	100.0	60.3	39.7	100.0	29.7		100.0	29.3				
	1654	394	321	882	57	-8.3		2.9	-3.0	-30.5	IV 03	100.0	29.1	70.9	100.0	68.8	31.2	100.0	23.6		100.0	26.8				
	1669	393	336	884 893	56	-7.2		7.3	-3.5	-27.2	IV 04	100.0	28.2	71.8	100.0	70.6	29.4	100.0	21.1		100.0	24.8				
2010	1675 1653	385 378	341 341	893	56 56	-4.8		10.6 9.7	-1.5 -5.5	-16.8 -14.5	IV 05 IV 06	100.0 100.0	30.3 36.6	69.7 63.4	100.0 100.0	74.4 80.4	25.6 19.6	100.0 100.0	25.0 29.3		100.0 100.0	23.8 28.7				
	1646	374	341	875	56	-6.8		9.2	-6.9	-14.0	IV 07	100.0	38.6	61.4	100.0	85.4	14.6	100.0	28.1		100.0	31.6				
	1634	370	341	868	56	-5.3	-15.6	8.3	-4.8	-10.1	IV 08	100.0	33.8	66.2	100.0	61.8	38.2	100.0	29.4	70.6	100.0	30.0				
	1641	372	345	868	56	-3.8		9.4	-3.9	-7.1	IV-09	100.0	34.2	65.8	100.0	55.3	44.7	100.0	30.4		100.0	32.0				
	1670	374	349	889	56	-1.4		9.6	-0.7	-6.7	I-10 II	100.0	33.5	66.5	100.0	55.4	44.6	100.0	29.8		100.0	31.2				
	1683 1679	381 382	352 355	895 887	54 55	0.1		10.0 10.3	1.0 -0.2	-9.5 -6.5		100.0 100.0	33.6 34.2	66.4 65.8	100.0 100.0	56.0 56.7	44.0 43.3	100.0 100.0	30.0 30.3		100.0 100.0	31.2 31.9				
	1695	386	356	899	54	2.4		12.6	2.5	-7.0							% of GDP					0.10				
	1712	387	357	915	54	2.9		11.8	2.9	-6.9	IV 94	70.1	42.8	27.3	3.6	3.4	0.2	9.9	7.2		56.6	32.2				
	1726	389	357	926	54	4.4		11.3	5.0	-5.4	IV 95	71.4	41.5	29.9	2.6	2.3	0.2	12.4	9.1		56.5	30.0				
	1737	394	361	928	54	4.1		7.4	5.0	-3.7	IV 96 IV 97	57.3	33.3 27.8	24.0 21.4	1.7 1.5	1.4	0.2	12.0 10.8	8.5		43.6	23.3 19.1				
	863	248	average b 112	445	58	29.4		46.2	wth rates 17.9	38.9	IV 97 IV 98	49.2 47.4	27.8	21.4	1.5	1.1 0.9	0.3 0.5	10.8	7.6 6.6		37.0 35.5	19.1				
	1,120	357	196	502	65	29.7		77.6	12.7	11.7	IV 99	39.6	18.0	21.5	1.4	0.8	0.5	9.5	5.3		28.7	11.9				
	1,413	452	246	644	71	26.2		25.8	28.3	10.7	IV 00	38.3	13.9	24.4	1.4	0.9	0.5	8.2	3.7		28.6	9.4				
	1,619	393	284	793	149	15.1		15.9	23.6	107.2	IV 01	35.3	12.0	23.3	1.8	1.1	0.7	8.3	3.0		25.2	7.9				
	1,695	416	321	898	60	-2.9		5.5	6.1	-25.2	IV 02	36.1	11.3	24.7	2.3	1.4	0.9	8.6	2.5		25.1	7.4				
	37.6	2.7	% of GDP 6.7	26.5	1.8	100.0		breakdov 17.8	70.4	4.7	IV 03 IV 04	32.4 32.0	9.4 9.0	22.9 23.0	2.4 3.0	1.6 2.1	0.7 0.9	7.8 7.8	1.8 1.6		22.2 21.3	5.9 5.3				
	26.0	1.7	5.0	18.0	1.8	100.0		17.8	69.2	5.0	IV 04 IV 05	32.0	9.8	23.0	4.0	3.0	1.0	7.8	2.0		21.3	4.9				
	13.5	0.9	2.0	10.1	0.5	100.0		15.0	74.7	3.6	IV 06	31.2	11.4	19.8	4.7	3.8	0.9	8.0	2.3		18.5	5.3				
	10.0	0.7	1.5	7.6	0.2	100.0		14.9	76.0	1.8	IV 07	34.6	13.3	21.2	5.1	4.3	0.7	9.1	2.6		20.4	6.4				
	8.4	0.6	1.3	6.3	0.2	100.0		15.4	75.4	1.8	IV 08	38.7	13.1	25.6	4.8	2.9	1.8	9.1	2.7		24.8	7.4				
	6.9 6.5	0.6 0.7	1.1 0.9	4.8 4.5	0.4 0.4	100.0		15.4 13.5	70.3 69.9	5.2 5.7	IV-09 I-10	38.9 39.0	13.3 13.0	25.6 25.9	4.4 4.2	2.4 2.3	2.0 1.9	9.8 10.0	3.0 3.0		24.7 24.7	7.9 7.7				
	6.5	0.7	0.9	4.5	0.4	100.0		13.5	66.0	7.3	I-10	39.0	13.0	25.9	4.2	2.3	1.9	9.9	3.0		24.7	7.7				
	6.9	1.2	0.8	4.5	0.4	100.0		11.3	65.7	5.4		38.3	13.1	25.2	4.1	2.4	1.8	9.7	2.9	6.8	24.4	7.8	3			
	6.5	1.5	0.7	3.9	0.4	100.0		11.1	60.1	5.4	* Bank: Includ															
	7.5 9.2	2.0 2.8	0.8 1.4	4.2 4.3	0.5 0.6	100.0		11.0 15.6	56.3 47.0	6.4	granted by fina by Infonavit.	ncing interme	ediaries nor	n bankers fror	n the cou	ntry, suppli	ers, intern debl	t emitters, r	non financ	ing compan	ies with own	cards and	the נ			
	9.2	2.8	1.4	4.3	0.6	100.0		15.6	47.0	6.8 5.3	-,	t GDP Serie	taken since	e 2003 to esti	mate cred	dit balance	rate compared	with GDP.								
	12.9	4.0	2.2	6.0	0.6	100.0	31.2	17.0	46.8	5.0	Source: Bance															
			2.3	6.9	0.5	100.0	27.1	17.5	51.6	3.9																
	13.4	3.6																								
	13.4 13.5 13.2	3.6 3.1 3.0	2.8	7.3 7.0	0.5	100.0	23.0	20.3	53.3 53.1	3.4 3.4																

*NBFE: Non bank financial entities Source: Banco de México

13.1

13.5

3.0

3.0

2.7

2.8

7.0

7.2

0.4

0.4

100.0

100.0

22.6

22.6

20.9

20.8

53.2

53.5

3.2

3.1

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