BBVA Research

Mexico

Banking Watch

Bank Credit: Monthly Situation Report

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Economic Analysis

Francisco Javier Morales E.

fj.morales@bbva.bancomer.com

• In December 2010 the real annual growth rate of the current lending portfolio of commercial banks to the private sector was 3.8%, the seventh consecutive month of real positive annual growth rates

Chart 1

- As in the previous month, in December lending for housing, companies and consumption all grew
- Demand for bank lending will increase at higher rates as GDP grows and the outlook for employment improves consumer expectations and increases the financing needs of companies and families

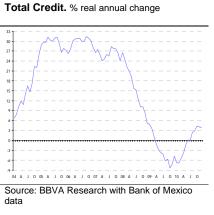
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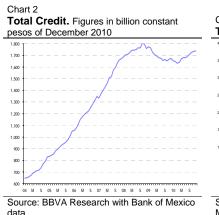
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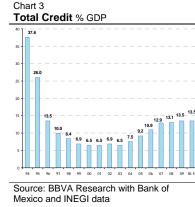
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Total outstanding credit to the private sector

In December 2010, real annual growth in outstanding bank lending to the private sector was 3.8%. This rate was lower than in the preceding month (4.1%) but higher than the same month of 2009 (-4.8%). Since June 2010, commercial bank lending has been increasing in real terms as a result of a return to economic growth in the country. As a result, expected GDP and employment growth in 2011 will continue to be key drivers of expansion in the various categories of credit to the private sector.

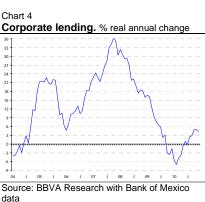


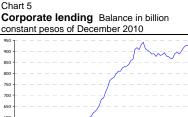




Corporate Lending

In December 2010, the real annual Chart 4 increase in lending to companies was Corporate lending. % real annual change 4.3%. This increase was lower than the preceding month (5%) but higher than the same month of 2009 (-1.5%). The GDP growth observed so far -which is expected to continue in the future- will overcome the effects of the 2009 recession in terms of a greater number of new investment projects resulting in companies having greater needs for working capital. These factors will create the conditions for credit to companies to increase more rapidly than it has been doing over recent months.

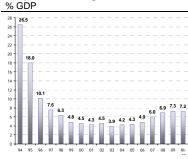




04 M S 05 M S 06 M S 07 M S 08 M S 09 M S 10 M S

Source: BBVA Research with Bank of Mexico

Chart 6 Corporate lending



Source: BBVA Research with Bank of Mexico and INEGI data

Residential mortgage lending

In December 2010, real annual mortgage lending growth was 5.9%. This rate was lower than for the preceding month (7.4%) and for the same month of 2009 (10.6%). It should be remembered that from October to November 2009 the balance of current residential lending in pesos increased because of the transfer to it of residential bank lending denominated in UDI investment units, and this had previously been counted separately from lending in pesos. This lending portfolio transfer temporarily increased the growth rate of residential lending, generating a Source: BBVA Research with Bank of Mexico statistical effect which has now worked through.

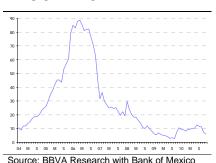
Consumer finance

In December 2010, the real annual increase in consumer lending was positive at 2.6%. This rate of growth was higher than in the preceding month (+0.3%) and the same month in 2009 (-19.1%). The contribution to growth by components was as follows: Other consumer lending contributed 6.3 percentage points (pp) of the 2.6 pp growth in consumer credit; lending for consumer durables contributed 0.0 pp; credit cards made a negative contribution at -3.7 pp. In other words, there has been a significant increase in the heading lending for consumer durables, which grew at an annual real rate of 21.4% in December 2010.

Bank Lending: contribution to growth by components

The breakdown by components of the 3.8% total growth in bank lending to the private sector in December 2010 was as follows: corporate lending contributed 2.3 percentage points (pp) of the 3.8 pp of total lending growth; residential mortgage lending contributed 1.2 pp; and consumer finance contributed 0.6 pp. In turn, lending to non-bank financial intermediaries (which only represents around 3% of total lending) made a negative contribution (-0.3 pp). The contribution of consumer credit increased from 0.1 pp in November to 0.6 pp in December 2010.

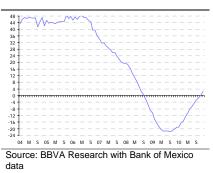


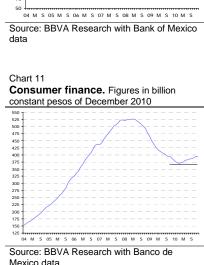


data

Chart 10

Consumer finance. % real annual change





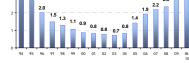
Mortgage Lending Balances in billion

constant pesos of December 2010

Mortgage lending

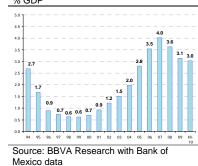
Chart 9

% GDP



Source: BBVA Research with Banco de Mexico and INEGI data

Chart 12 Consumer finance. % GDP



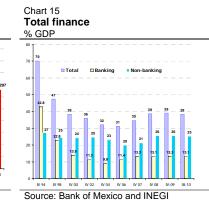


Chart 13 Total finance (banking + non-banking)

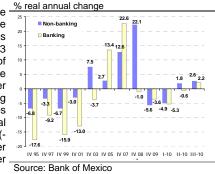




Chart 8

375

350 325

300

275

250

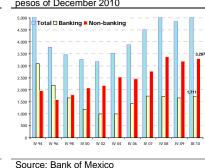
225 200

175

150

125 100

75



BBVA Research

Commercial Banks: Performing Loans to the Mexican Private Non Banking Sector

Bank and Non Bank Loans to the Private Se	ector
Broad version of non bank financing (loans to consumers	and firms)

												Broad version of non bank financing (loans to consumers and firms)													
	Balance in billions of December 2010 pesos						Real annual % change					Balance in billions of November 2010 pesos All Categories Consumer Housing Firms													
	Total	Consumer	Housing	Firms	NBFE*	Total	Consumer	Housing	Firms	NBFE*		Al Total	II Categories Bank	Non bank	Total	Consumer Bank	Non bank	Total		Non bank	Total	Firms Bank	Non bank		
IV 94	2516	180	448	1770	118	na	na	na	na	na	IV 94	5,046	3,081	1,965	259	244	14	715	521		4,072	2,316	1,75		
IV 95 IV 96	1481 829	96 55	287 124	1024 620	74 30	-41.1 -44.0	-46.8 -42.0	-36.0 -56.7	-42.2 -39.5	-37.2 -60.0	IV 95 IV 96	4,372 3,777	2,540 2,194	1,832 1,584	156 109	143 95	14 14	757 794		199 232	3,459 2,874	1,839 1,537	1,62 1,33		
IV 97	663	49	99	504	12	-20.0	-12.4	-20.6	-18.7	-59.5	IV 97	3,524	1,992	1,532	103	80	24	774			2,646	1,370	1,27		
IV 98	571	43	88	431	10	-13.9	-12.0	-11.1	-14.6	-14.5	IV 98	3,462	1,668	1,794	99	65	34	769		283	2,594	1,118	1,47		
IV 99 IV 00	497 514	45 56	77 69	349 359	26 29	-13.1 3.4	5.7 23.3	-12.9 -9.2	-18.9 2.9	151.5 14.0	IV 99 IV 00	3,076 3,265	1,403 1,187	1,673 2.078	105 122	65 76	40 46	739 703	416 313	323 389	2,232 2,441	922 798	1,31 1,64		
IV 00	521	74	66	343	38	1.3	32.5	-5.5	-4.4	28.2	IV 00	3,048	1,033	2,015	154	97	57	716			2,179	681	1,49		
IV 02	565	99	64	371	31	8.5	34.8	-2.8	7.9	-18.9	IV 02	3,177	998	2,179	205	124	81	757		533	2,215	650	1,56		
IV 03 IV 04	613 773	143 203	68 85	368 435	33 49	8.6 26.1	43.6 42.2	7.1 24.8	-0.6 18.0	8.8 48.4	IV 03 IV 04	3,305 3,531	961 997	2,343 2,534	242 332	166 234	75 97	797 856		609 675	2,266 2,343	607 582	1,65 1,76		
IV 04	982	300	153	461	45	20.1	47.8	79.6	6.1	35.8	IV 04	3,734	1,131	2,603	460	342	118	906		679	2,368	563	1,80		
IV 06	1258	408	223	560	67	28.1	36.0	45.7	21.3	-0.2	IV 06	3,875	1,418	2,457	582	468	114	995	291	704	2,298	658	1,63		
IV 07	1561 1759	488 476	266 308	730 907	78 68	24.1	19.4 -8.9	19.3	30.4 15.9	15.7 -18.4	IV 07	4,507 5.101	1,739	2,768 3.380	664 628	567 388	97 240	1,188		854 849	2,655 3,272	838 981	1,81		
IV 08 IV 09	1759	476 385	308	907 893	56	5.2 -4.8	-8.9	8.2 10.6	-1.5	-18.4 -16.8	IV 08 IV-09	4,850	1,722 1,660	3,380	628 550	388	240	1,202 1,221			3,272	981	2,29		
I-10	1634	370	341	868	56	-5.3	-15.6	8.3	-4.8	-10.1	I-10	4,851	1,623	3,228	526	291	235	1,249			3,076	959	2,11		
Ш	1683	381	352	895	54	0.1	-7.9	10.0	1.0	-9.5	"	4,992	1,676	3,316	540	302	237	1,273			3,179	992	2,18		
III IV	1712 1739	387 395	357 361	915 932	54 51	2.9 3.8	-2.7 2.6	11.8 5.9	2.8 4.3	-6.9 -8.9		5,008	1,711	3,297	543	308	235 preakdown	1,275	386	889	3,191	1,018	2,17		
			billions of D		÷.	0.0		nual % c		0.0	IV 94	100.0	61.1	38.9	100.0	94.5	5.5	100.0	72.9	27.1	100.0	56.9	43		
20		467	311	929	66	4.9	-10.4	6.3	16.7	-17.1	IV 95	100.0	58.1	41.9	100.0	91.2	8.8	100.0			100.0	53.2	46		
F	1766	448	313	940	65	3.5	-14.2	5.6	16.3	-18.0	IV 96	100.0	58.1	41.9	100.0	87.0	13.0	100.0		29.2	100.0	53.5	46		
A	1727 1705	438 426	315 315	912 903	62 60	1.0 -1.2	-16.7 -18.9	7.0 5.8	12.6 9.7	-22.2 -23.6	IV 97 IV 98	100.0 100.0	56.5 48.2	43.5 51.8	100.0	76.6 65.7	23.4 34.3	100.0 100.0	70.1 63.1	29.9 36.9	100.0	51.8 43.1	48 56		
м	1693	418	319	896	61	-1.2	-20.4	5.1	7.8	-26.8	IV 99	100.0	45.6	54.4	100.0	61.8	38.2	100.0			100.0	41.3	58		
J	1680	413	320	887	60	-3.7	-21.3	4.7	6.6	-26.5	IV 00	100.0	36.3	63.7	100.0	62.0	38.0	100.0		55.4	100.0	32.7	67		
J	1677 1656	408 404	322 316	889 877	59 58	-4.2 -6.1	-21.3 -21.3	4.2 3.0	5.8 2.2	-29.8 -31.6	IV 01 IV 02	100.0 100.0	33.9 31.4	66.1 68.6	100.0 100.0	62.7 60.3	37.3 39.7	100.0 100.0			100.0 100.0	31.3 29.3	68 70		
s	1664	397	319	890	57	-6.1	-21.3	3.5	3.1	-31.8	IV 02 IV 03	100.0	29.1	70.9	100.0	68.8	39.7	100.0	23.6	76.4	100.0	29.3	70		
0	1654	394	321	882	57	-8.3	-21.2	2.9	-3.0	-30.5	IV 04	100.0	28.2	71.8	100.0	70.6	29.4	100.0	21.1	78.9	100.0	24.8	75		
N	1669 1675	393 385	336 341	884 893	56 56	-7.2 -4.8	-20.2 -19.1	7.3 10.6	-3.5 -1.5	-27.2 -16.8	IV 05 IV 06	100.0 100.0	30.3 36.6	69.7 63.4	100.0 100.0	74.4 80.4	25.6 19.6	100.0 100.0	25.0 29.3	75.0 70.7	100.0 100.0	23.8 28.7	76 71		
20		385	341	893	56	-4.8	-19.1	9.7	-1.5	-16.8	IV 06	100.0	36.6	61.4	100.0	80.4	19.6	100.0	29.3	70.7	100.0	28.7	68.		
F	1646	374	341	875	56	-6.8	-16.6	9.2	-6.9	-14.0	IV 08	100.0	33.8	66.2	100.0	61.8	38.2	100.0	29.4	70.6	100.0	30.0	70.		
м	1634	370	341	868	56	-5.3	-15.6	8.3	-4.8	-10.1	IV-09	100.0	34.2	65.8	100.0	55.3	44.7	100.0		69.6	100.0	32.0	68.		
A	1641 1669	372 374	345 349	868 889	56 56	-3.8 -1.4	-12.7 -10.5	9.4 9.6	-3.9 -0.7	-7.1 -6.7	I-10	100.0 100.0	33.5 33.6	66.5 66.4	100.0 100.0	55.4 56.0	44.6 44.0	100.0 100.0			100.0 100.0	31.2 31.2	68 68		
J	1683	374	349	889	56	-1.4	-10.5	9.6	-0.7	-6.7 -9.5		100.0	33.6	65.8	100.0	56.0	44.0	100.0			100.0	31.2	68		
J	1679	382	355	887	55	0.1	-6.3	10.3	-0.2	-6.5							6 of GDP								
A	1695	386	356	899	54 54	2.4	-4.7	12.6	2.5	-7.0	IV 94	70.1	42.8	27.3	3.6	3.4	0.2	9.9			56.6	32.2	24		
s o	1712 1726	387 389	357 357	915 925	54 54	2.9 4.4	-2.7 -1.2	11.8 11.3	2.8 5.0	-6.9 -5.1	IV 95 IV 96	71.4 57.3	41.5 33.3	29.9 24.0	2.6 1.7	2.3 1.4	0.2	12.4 12.0		3.2 3.5	56.5 43.6	30.0 23.3	26 20		
N	1737	394	361	928	54	4.1	0.3	7.4	5.0	-3.3	IV 97	49.2	27.8	21.4	1.5	1.1	0.3	10.8	7.6		37.0	19.1	17.		
D	1739	395	361	932	51	3.8	2.6	5.9	4.3	-8.9	IV 98	47.4	22.8	24.6	1.4	0.9	0.5	10.5	6.6	3.9	35.5	15.3	20		
			l average b				age real ar				IV 99	39.6	18.0	21.5	1.4	0.8	0.5	9.5			28.7	11.9	16		
2005 2006	863 1,120	248 357	112 196	445 502	58 65	29.4 29.7	45.1 44.5	46.2 77.6	17.9 12.7	38.9 11.7	IV 00 IV 01	38.3 35.3	13.9 12.0	24.4 23.3	1.4 1.8	0.9 1.1	0.5	8.2 8.3	3.7	4.6 5.3	28.6 25.2	9.4 7.9	19 17		
2008	1,413	452	246	644	71	29.7	26.8	25.8	28.3	10.7	IV 01	36.1	12.0	23.3	2.3	1.1	0.9	8.6	2.5	6.0	25.2	7.9	17		
2008	1,619	393	284	793	149	15.1	-12.0	15.9	23.6	107.2	IV 03	32.4	9.4	22.9	2.4	1.6	0.7	7.8			22.2	5.9	16		
2009	1,695 1,684	416 382	321 351	898 897	60 55	-2.9 -0.5	-18.9 -7.9	5.5 9.6	6.1 -0.1	-25.2	IV 04	32.0	9.0	23.0	3.0	2.1	0.9	7.8			21.3	5.3	16		
2010	1,684	382	351	897	55	-0.5		9.6 preakdow		-8.3	IV 05 IV 06	32.4 31.2	9.8 11.4	22.6 19.8	4.0 4.7	3.0 3.8	1.0 0.9	7.9 8.0	2.0 2.3	5.9 5.7	20.6 18.5	4.9 5.3	15 13		
IV 94	37.6	2.7	6.7	26.5	1.8	100.0	70	17.8	70.4	4.7	IV 08	34.6	13.3	21.2	4.7 5.1	4.3	0.9	9.1			20.4	6.4	13		
IV 95	26.0	1.7	5.0	18.0	1.3	100.0	6.5	19.4	69.2	5.0	IV 08	38.7	13.1	25.6	4.8	2.9	1.8	9.1	2.7	6.4	24.8	7.4	17.		
IV 96	13.5	0.9	2.0	10.1	0.5	100.0	6.7	15.0	74.7	3.6	IV-09	38.9	13.3	25.6	4.4	2.4	2.0	9.8	3.0	6.8	24.7	7.9	16.		
IV 97 IV 98	10.0 8.4	0.7	1.5 1.3	7.6 6.3	0.2	100.0 100.0	7.3 7.5	14.9 15.4	76.0 75.4	1.8 1.8	I-10	39.0 38.7	13.0 13.0	25.9 25.7	4.2 4.2	2.3 2.3	1.9 1.8	10.0 9.9			24.7 24.6	7.7 7.7	17. 16.		
IV 98 IV 99	8.4 6.9	0.6	1.3	4.8	0.2	100.0	7.5 9.1	15.4	75.4	1.8		38.7	13.0	25.7	4.2	2.3	1.8	9.9			24.6	7.8	16		
IV 00	6.5	0.7	0.9	4.5	0.4	100.0	10.8	13.5	69.9	5.7	* Bank: Includ	des developin	ng bank and	comercial ba	ank as wel	l as current	portfolio, over	due porfolio	and reest	ructured; No	on Bank incl	udes foreig	n financin		
IV 01 IV 02	6.5 6.9	0.9 1.2	0.8 0.8	4.3 4.5	0.5	100.0 100.0	14.2 17.6	12.6 11.3	66.0 65.7	7.3 5.4	by Infonavit. ** New Current GDP Serie taken since 2003 to estimate credit balance rate compared with GDP. Source: Banco de Mexico and INEGI										the one				
IV 02 IV 03	6.9	1.2	0.8	4.5	0.4	100.0	23.3	11.3	65.7	5.4															
IV 04	7.5	2.0	0.8	4.2	0.5	100.0	26.3	11.0	56.3	6.4															
IV 05	9.2	2.8	1.4	4.3	0.6	100.0	30.6	15.6	47.0	6.8															
IV 06 IV 07	10.9 12.9	3.5 4.0	1.9 2.2	4.9 6.0	0.6 0.6	100.0 100.0	32.5 31.2	17.7 17.0	44.5 46.8	5.3 5.0															
IV 08	13.4	3.6	2.3	6.9	0.5	100.0	27.1	17.5	51.6	3.9															
IV-09	13.5	3.1	2.8	7.3	0.5	100.0	23.0	20.3	53.3	3.4															
I-10 II	13.2 13.1	3.0 3.0	2.8 2.7	7.0 7.0	0.4	100.0 100.0	22.6 22.6	20.9 20.9	53.1 53.2	3.4 3.2															
	13.1	3.0	2.7	7.0	0.4	100.0	22.0	20.9	03.2	3.2															

*NBFE: Non bank financial entities

13.5

2.8

7.2

0.4

3.0

Source: Banco de México

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53.5

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