

## Europe and Spain at the crossroads Jorge Sicilia - Group Chief Economist - BBVA Research

36th Annual Executive Management Seminar

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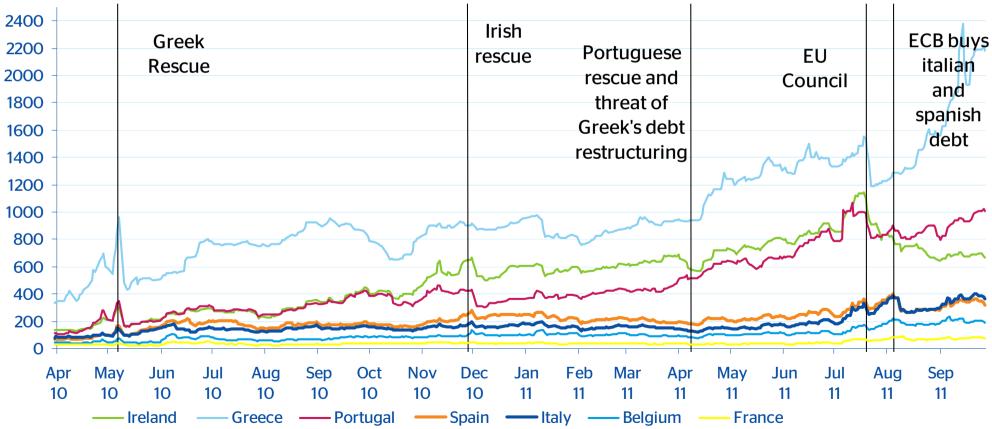
The split between developed and emerging economies in the long run

## The European sovereign crisis

#### Risk premium: 10-year bond yield spreads to Germany (bp)

Source: Bloomberg and BBVA Research

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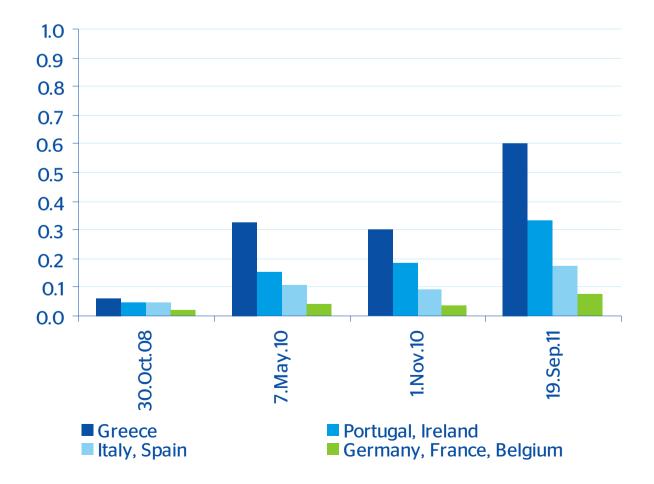


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## Growing expected losses from EZ bonds

#### Market expected loss in 5Y government bonds

Derived from implicit default prob. In 5Y CDS; <u>40% recovery rate</u> Source: Bloomberg and BBVA Research own calculations



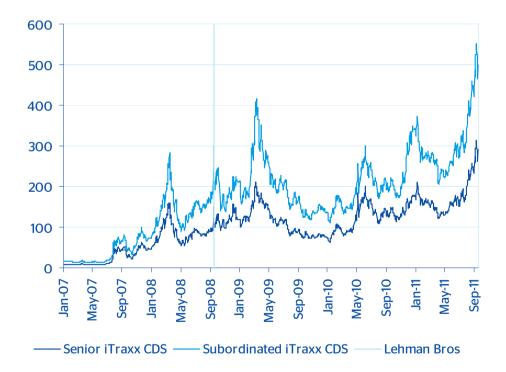
#### Section 1

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## Sovereign crisis feeds bank concerns

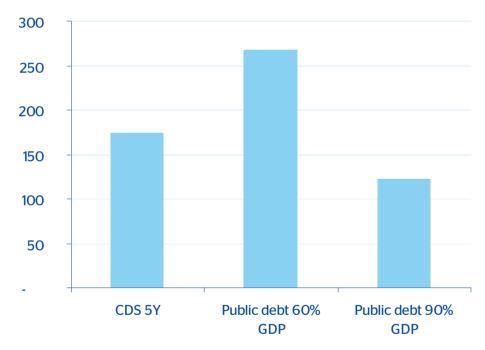
#### Credit market: Itraxx CDS (%)

Source: Bloomberg and BBVA Research



### Losses in EBA bank sample due to sovereign\* exposure (EUR bn)

Source: BBVA Research based on EBA and Bloomberg

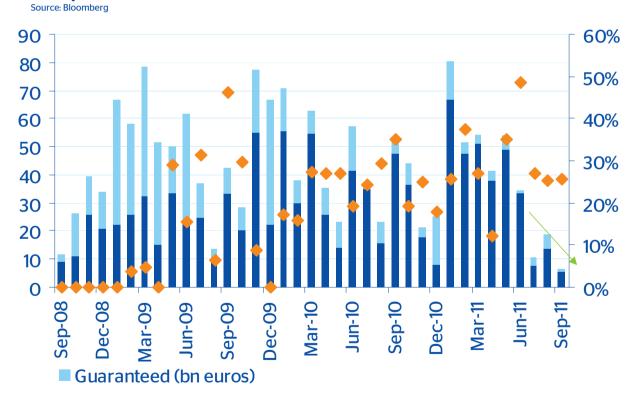


\* Exposure to Portugal, Ireland, Greece, Spain, Italy and Belgium



### Bank issuance: markets virtually closed since June

**European Banks bond issuance** 



Non-Guaranteed (bn euros)

covered bond issuance as a share of total gross issuance (%,





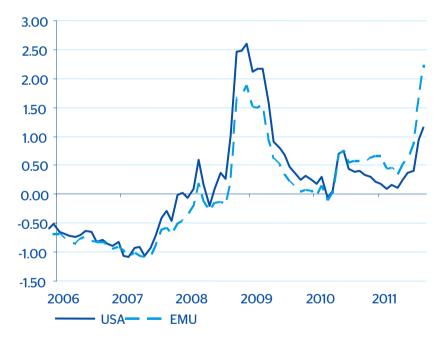
#### Section 1

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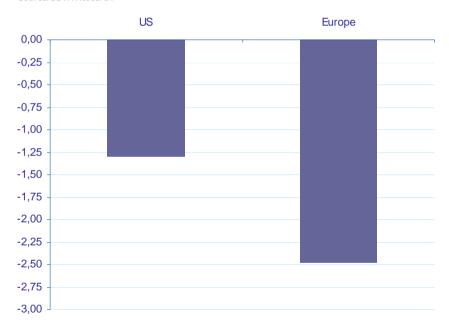
# Severe tensions in different financial market segments are a risk to growth

#### **BBVA Financial Stress Index**

Source: BBVA Research



#### Impact on 2012 GDP growth from a permanent shock in Financial Stress Index, pp Source: BBVA Research



## The outlook would be worse as:

Option to "wait and see" for policy decisions
Very slim margin for further policy stimulus
Decelerating economic activity

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## Two paths to a viable monetary union

### Possible solutions in the long term

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- 1. Keep existing treaty, but more binding
- 2.Fiscal union: a Grand Bargain core-periphery losing fiscal sovereignty

A careful economic design (with stronger public and private surveillance) but mainly a political decision

#### Short-term measures

- Distinguish liquidity from solvency problems: ringfencing in exchange for reforms
- Address liquidity problems: breaking the sovereign – banking vicious circle

Main trade-off: instability versus incentives Debt restructuring and isolate Greece

ECB: flexible, unlimited support but without formal conditionality

EFSF: conditional support but less flexible, more limited than the ECB

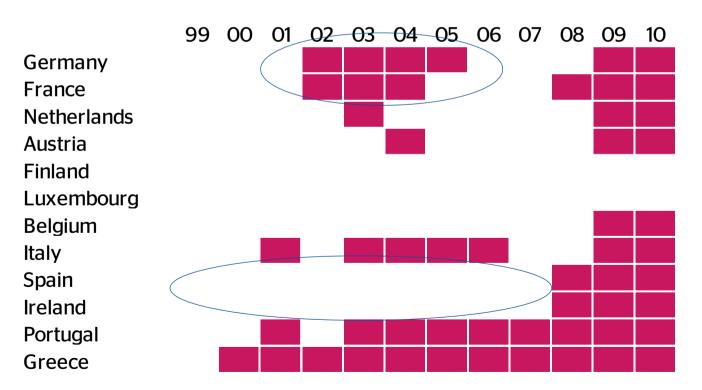
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# Did the Stability and growth Pact (SGP) act as useful prevention mechanism?

#### Years with public deficit above the SGP's 3% limit

Source: BBVA Research and Eurostat



- Both in Spain and Ireland, bubbles in the private sector led authorities to consider an increase in revenues as permanent
- Result: rising expenditures and high deficits when bubbles burst.

 Not considering structural deficits led to excessively low surplus in good years (+3% Ireland, +2% Spain)

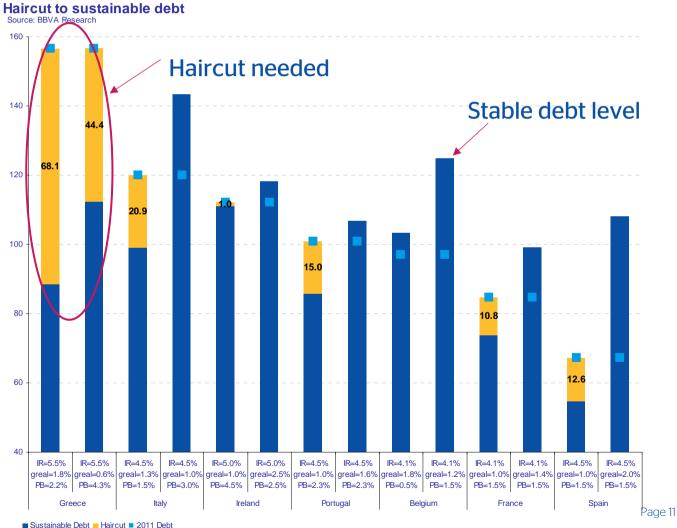


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Section 2

### Greece's public debt is not sustainable, but other countries' is.

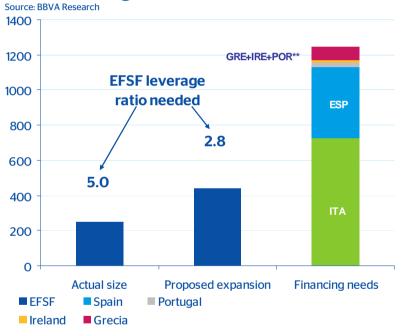
For each country, we present two feasible scenarios combining parameters of real growth (g), primary balance (PB) and interest rates (IR).



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## EFSF: is leverage with the ECB an option?

#### GIIPS financing needs\* and EFSF resources (EUR bn)



- \* Maximum amount to cover all peripherals' 3-year public financing needs
- \*\* Includes 43 bn EUR committed to POR&IRE, and an estimated €70 bn to cover Greece's deficit and the cost of potential bank recapitalization.

### An expansion of EFSF could threaten AAA rating

Leveraging with ECB possible but ECB balance sheet risk

EFSF as an insurance scheme?

EFSF opened to other investors?

EFSF needs to be part of the solution, as it allows to impose conditionality

International coordinated help (IMF)?

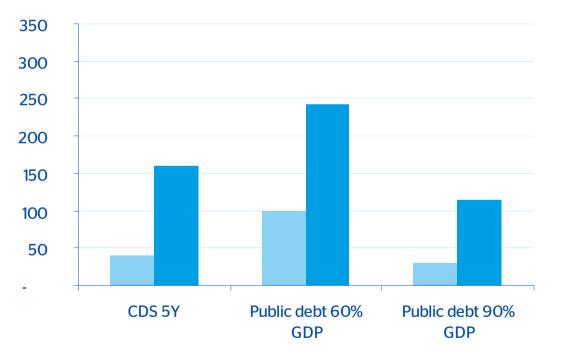


### Section 2 Is bank recapitalization the best option?

Solving the sovereign crisis with bank capital makes little sense if done in isolation

#### Capital needs including losses due to sovereign\* exposure (EUR bn. 2010)

Source: BBVA Research based on EBA and Bloomberg



Core T1 5% Core T1 8% \* Exposure to Portugal, Ireland, Greece, Spain, Italy and Belgium



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## Scenarios with higher uncertainty

#### **Baseline Scenario Risk scenario** • ECB will continue buying bonds to Many potential triggers for this scenario: prevent a bond market meltdown, while Greek default improved EFSF is approved and Failure to approve or implement implemented (and possibly augmented) new FESE Bank recapitalization program. • An "accident" in some European Greece meets IMF/EU program targets bank without major disruptions Increased cyclical weakness Financial tensions slowly decrease Weak growth, **Recession in advanced countries** elevated financial stress for guite some time. (more so in Europe).

High but decreasing probability

Medium and increasing probability

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and counterparty risk

#### Section 2 A crisis in Europe would have global spillovers Disorderly debt Global transmission Global restructuring channels spillovers Reform fatigue in program Recession **Financial sector** countries and/or bailout in US exposures fatigue in core EU Recession Higher global risk **Default without** aversion in Mexico backstops being ready **Closed markets for Spain, Lower Commodity** and Italy prices Slowdown Liquidity crisis, bank runs in Latam in periphery. Credit crunch. Mild effect Lower demand on China **Contagion to core Europe** and rest of through bank exposures Asia

Recession

in Europe

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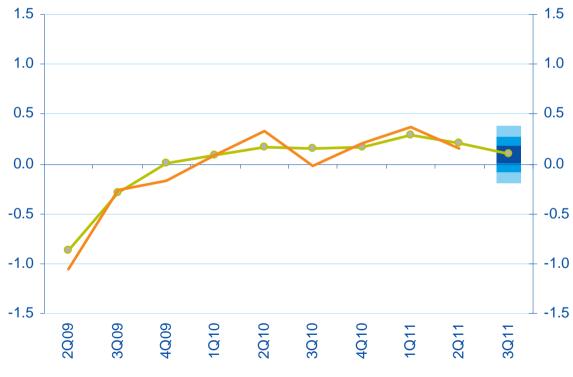
## Spain outlook: growth still weak

#### Spain: observed GDP growth and forecasts based on

the MICA-BBVA model (% q/q)

Source: BBVA Research based on INE Actual forecast: Sept 8th 2011

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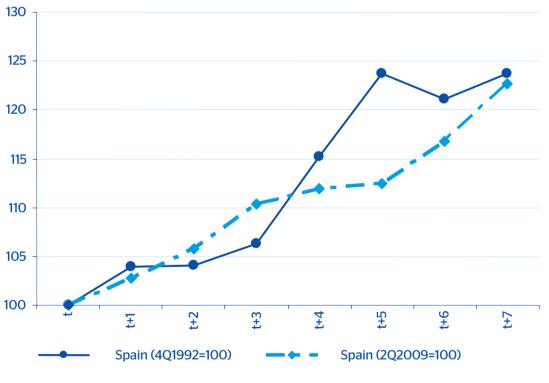


- Lack of job creation
- Weak domestic demand, fiscal adjustments
- Negative contribution to growth by domestic demand
- Foreign demand is the main driver

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## Spain: foreign trade

Quarterly evolution of real goods and services exports in two end of crisis episodes Source: BBVA Research



Note: t corresponds to the quarterly minimum in each cycle

Overall, goods and services exports:

- Above pre-crisis levels
- Performance in line with the recovery after the crisis in the 90s despite the absence of currency devaluation as in the past
- Diversified growth (sectors and countries) → BBVA Research Web

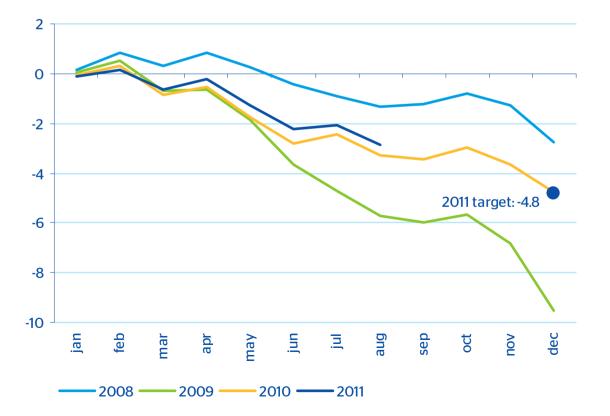


### Section 3 Spain: budgetary performance

The Central Government will comply on the expenditure side, but increasing doubts in the Social Security and regional government budgets.

#### **Central Government budget balance**

(Accumulated over the year as percentage of GDP) Source: BBVA Research basead on MEH



**Doubts on regional** government budgets

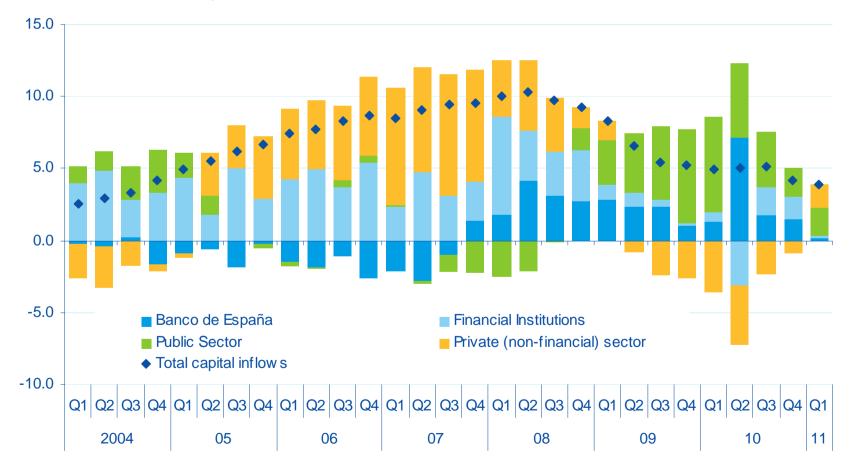
Constitutional reform. binding in 2019.



## Spain: external financing

#### Spain: current account deficit and its financing by type of agent (%GDP)

Source: BBVA Research based on Bank of Spain



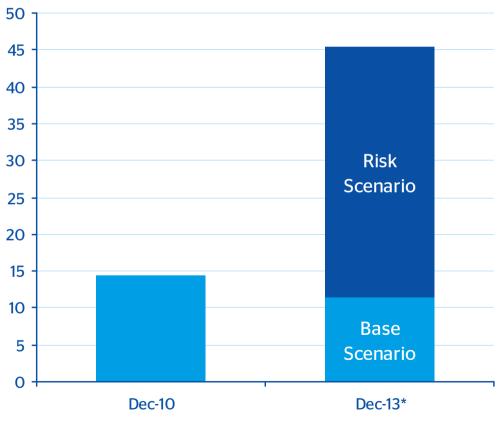
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## Bank restructuring

#### **Capital needs**

(Accumulated bn EUR, it does not include de 15,3tM already injected) Source: BBVA Research

Problems are concentrated in some entities (1/3 of the system), as those with liquidity problems are often those with the poorest solvency



\*8% Minimum Capital Tier1

## Spain needs to step up reforms

Need for structural reform in developed countries

Source: IMF and BBVA Research

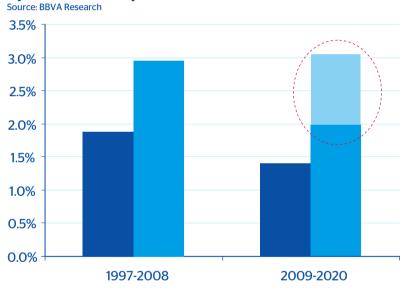
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Medium Term	UK	USA	IRL	GER	FRA	NLD	BEL	AUT	FIN	DEN	SWE	JAP	SPA	ITA	POR	GRE
Labor market																
Corporate regulations																
Network regulations																
Retail																
Professional services																
Long term																

Institutions and contracts								
Human capital								
Infrastructure								
Innovation								
Average								

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## Ambitious reforms will pay in the medium-run



Spain vs. EMU: potential GDP (% a/a)

EMU Spain

- Baseline scenario: 1 pp reduction in the unemployment rate per year during the next decade (13y to 8%)
- Structural reforms: higher potential growth and lower structural unemployment (7y to 8%)

**GDP growth and its components** (contribution in pp average per period) Fuente: BBVA Research

	Potentia	l Growth	Cap	pital	TI	-P	Employment		
	1997-2008	2009-2020	1997-2008	2009-2020	1997-2008	2009-2020	1997-2008	2009-2020	
Spain	2,9%	2,0%	1,2%	0,6%	0,5%	0,9%	1,3%	0,4%	

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## Spain and US: Foreign Direct Investment

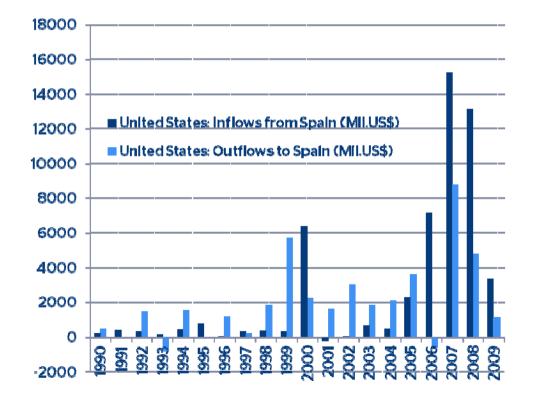
#### Foreign Direct Investment (USD mill.)

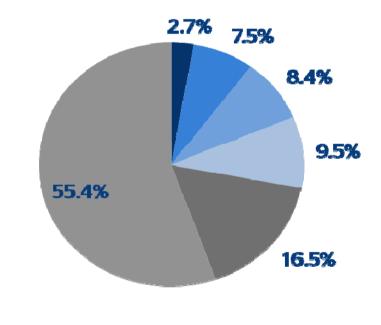
Source: Haver Analytics

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### Foreign Direct Investment in the U.S. (share of total)

Source: Haver Analytics





Spain Japan Germany France United Kingdom Other

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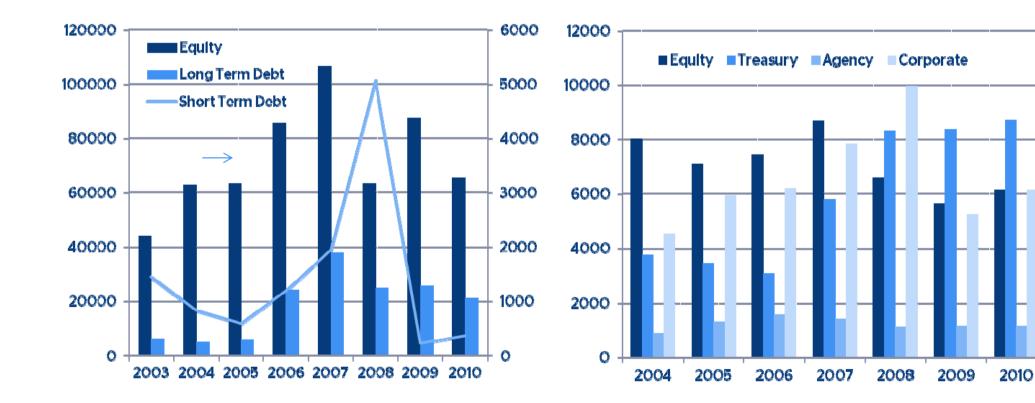
Source: Haver Analytics

## Spain and US: Portfolio Investments

U.S. holdings of Spain's debt securities (USD mill.)

Spain holdings of U.S. debt securities (USD mill.)

Source: Haver Analytics

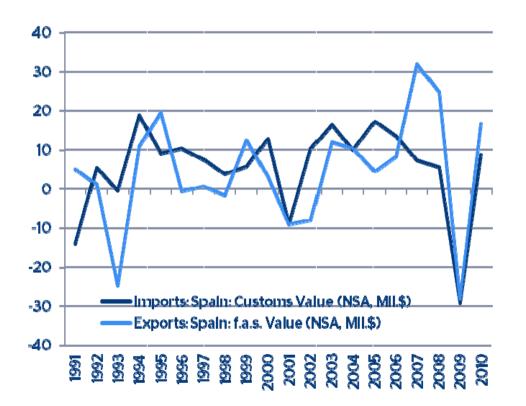


## Spain and US: International Trade

#### U.S. trade with Spain (% yoy)

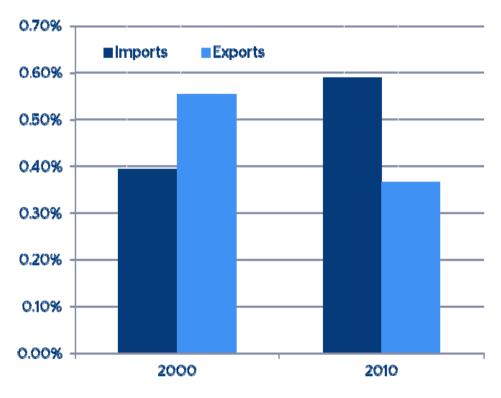
Source: Haver Analytics

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#### U.S International Trade with Spain (share of total, %)

Source: Haver Analytics



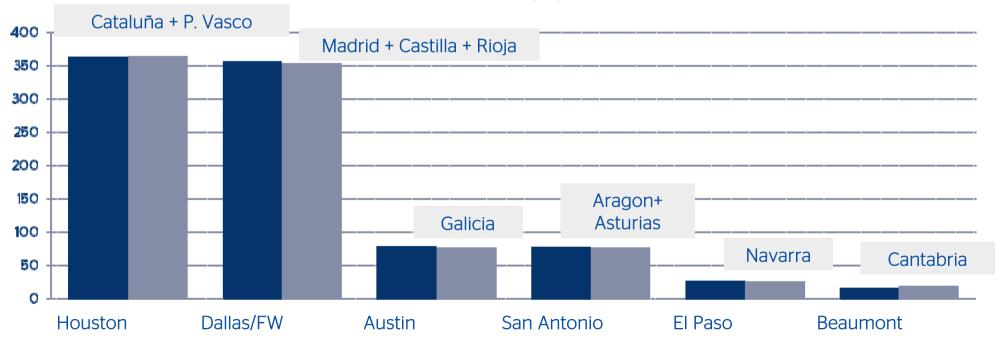
## Texas vs. Spain

	Texas	Spain
Land area, 2000 (square miles)	261,797	195,364
Population (millions)	25.1	46,.7
Persons per square mile, 2000	96	239
GDP (\$trillions)	1,207	1,411
GDP per capita (\$)	50,294	30,232
Employment (millions)	10.3	18.8

#### **Gross Domestic Product (USD mill.)**

Source: BBVA Research

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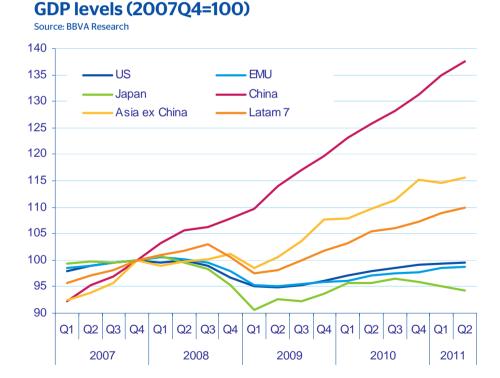




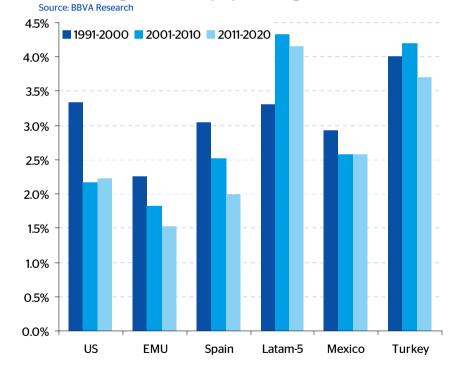
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# Divergence between developed countries and EMEs, in levels and potential growth



#### Potential growth (% yoy average)

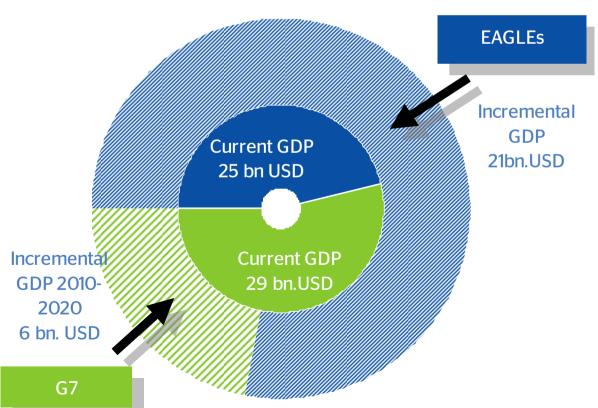




## Emerging markets' potential

### EAGLEs (Emerging and Growth-Leading Economies): they will continue leading growth during the next decade.

EAGLES vs G7: current size and "incremental business"



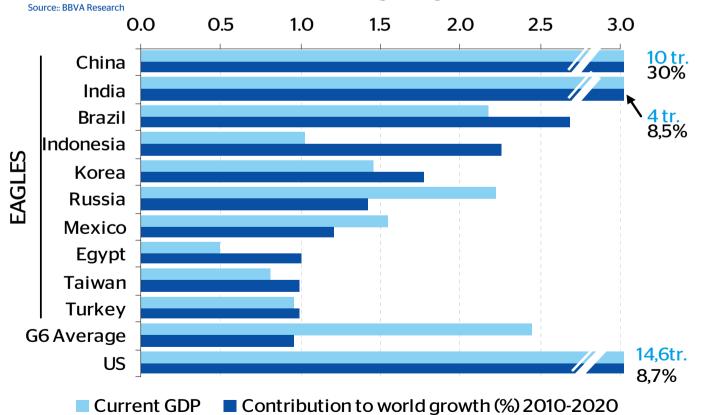
Source: BBVA Research



Section 5 CC

### They will lead global growth: China and India will contribute more than US; Korea and Indonesia more than Russia; Mexico, Egypt, Taiwan and Turkey more than the G6 average.

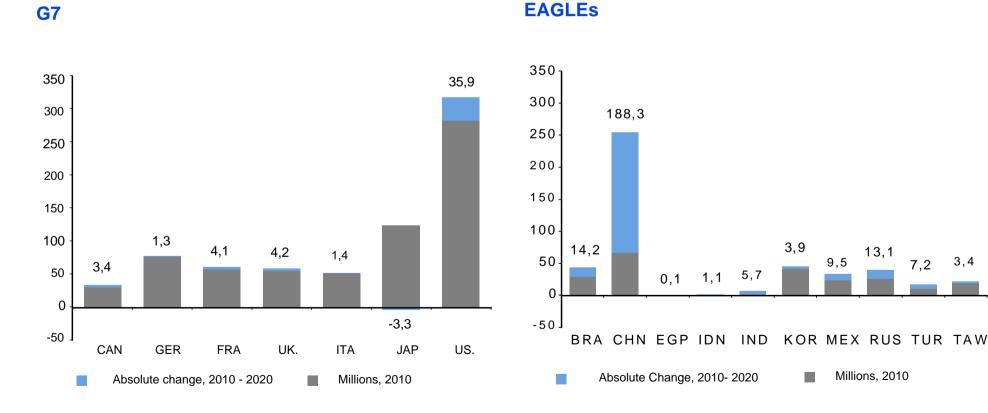
EAGLES©: Current size and contribution to global growth





### Section 5 EAGLEs: increasing middle classes and domestic demand

Increase of middle classes. Number of people with annual income above 9.600 USD (millions) Source: BBVA Research



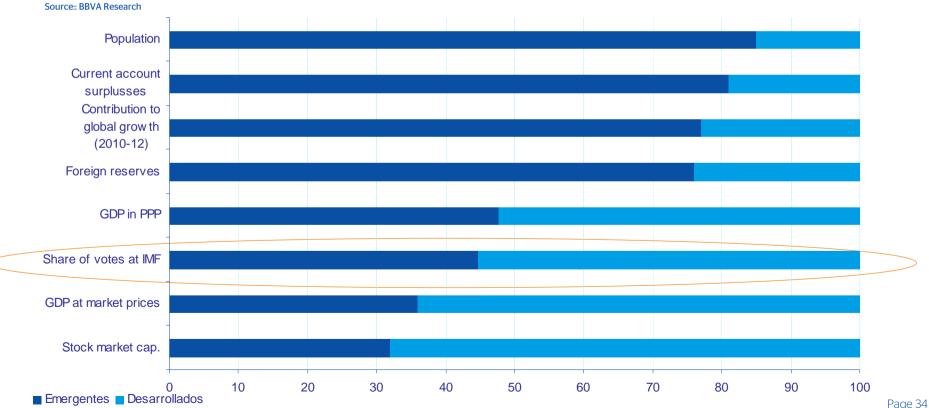
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#### Section 5

# The crisis highlights the imbalance between advanced and emerging economies

The imbalance between advanced and emerging economies is not stable, especially due to the post-crisis expected dynamics.



Share of emerging and developed economies in world total (%)

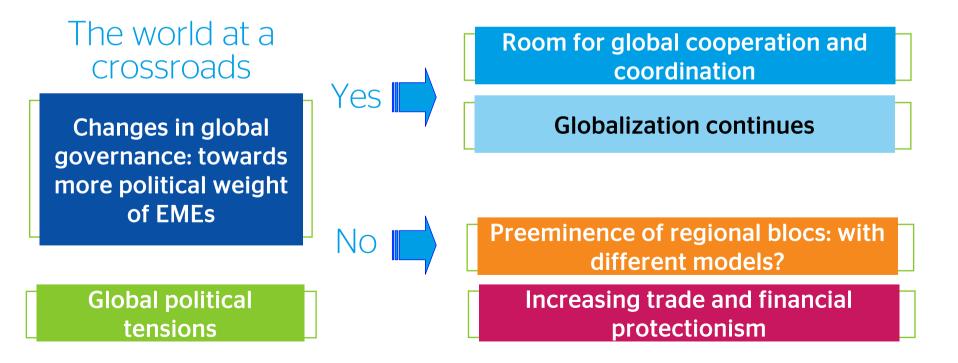


#### Section 5

# Global governance must adjust to the higher weight of emerging economies

Global governance must change to accommodate the increasing weight of emerging economies and secure the legitimacy of international institutions.

However, the rebalancing of global power will be difficult, as this is a zero-sum game





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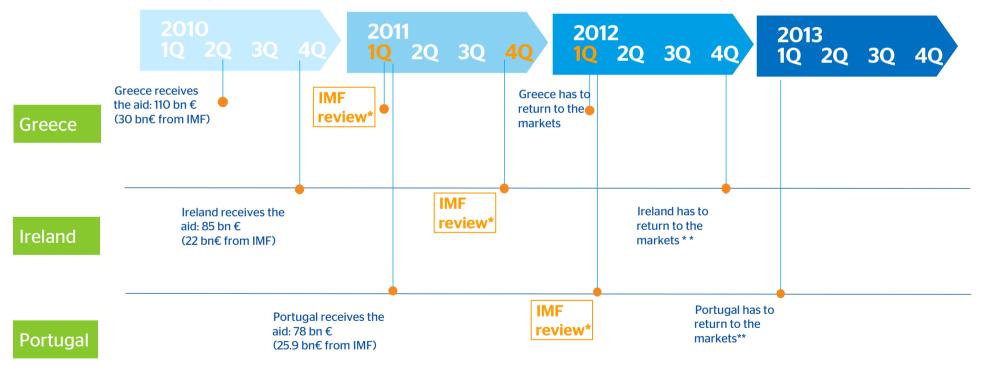
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## Portuguese & Irish financing plans

But those programs also entail some risks: 1) Return to markets, if markets expectations for 2013 do no improve market volatility for Portugal and Ireland will increase in 2012; and 2) EU+IMF programs represent a decreasing portion of total financing needs



\*According to IMF rules, refinancing guarantees must be in place for 12 months. That means the IMF needs to be convinced that countries can rollover their debt for the next 12 months without any problems \*\*Tentative quarters

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### Greece: increasing the risk of triggering an accident

In the short term	<ul> <li>Quarterly review is a source of concern, as widely expected</li> <li>Greece needs to secure the 6th tranche (€ 8 bn), still under tough discussion         <ul> <li>But, growing difficulties in fiscal consolidation progress (fiscal gap for 2011 1.2% of GDP ): 0.4 % cyclical, but 0.6% structural slippage on public revenues, late implementation of reforms agreed in July</li> <li>Once again, last minute austerity plans have been approved and additional measures are under discussion</li> </ul> </li> <li>Greece still depends on the second bail-out programme which is conditional on a successful PSI and also, the resolution of the collateral debate and the approval of EFSF</li> <li>An imminent default of Greece (risk of a break up of the euro) could be the trigger for Germany to ring-fence fundamentally funded countries.</li> </ul>
In the medium term	<ul> <li>A higher haircut is unavoidable. In the baseline scenario an orderly restructuring would occur in mid 2013, or mid 2012 if the ESM is brought forward.</li> </ul>
	short term In the medium

Annex

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### Towards the long-run: two possible endgames

In a flatter world, less unipolar, two possible scenarios arise.

Where's global dominance?

A new center of gravity in the East

(relative decline of the West)

Center of power remains in the West

### Main features

EMEs sustain higher growth

Increasing flows within EMEs, better access to financing

Main countries: China and India. Increasing middle classes

Developed countries rely on EMEs for capital, workers and consumers

Innovation remains in the West

Developed co's recover growth, keep relative living standards to EMEs

> Still, EMEs keep increasing their weight on global issues