

# Banking Watch US

#### 22 February 2012 **Economic Analysis**

kim.fraser@bbvacompass.com

jeff.herzog@bbvacompass.com

Jeffrey Owen Herzog

US

Kim Fraser

## Bank Credit and Deposits: Monthly Situation Report

- Total credit has crossed into positive YoY growth territory for the first time since August 2009, with increasing strength coming from C&I lending. Consumer credit is rebounding at a healthy pace, while CRE and residential loans continue to decline on a YoY basis.
- Small and large time deposits remain weak, and we expect negative YoY growth trends to continue at least through 1H12. Demand deposits largely offset this weakness, with additional pull from slightly accelerated YoY growth in savings and checking.

#### Commercial and Industrial (C&I)

Despite our expectations for a slowing pace of growth. C&I lending continues to accelerate. The data may be reflective of a recent spike in the demand for capital goods, suggesting that the business outlook is improving. According to the Fed's Senior Loan Officer Survey (SLOS) for 1Q12, decreased competition from European banks has increased C&I-related business for domestic banks. However, the recovery remains uncertain and it is unlikely that this pace can continue throughout all of 2012. We maintain our view that YoY growth is approaching its peak.

#### Chart 1 Commercial & Industrial, \$bn

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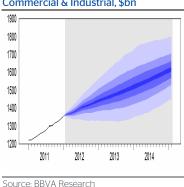
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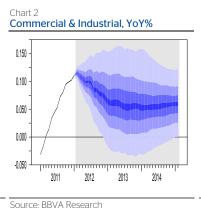
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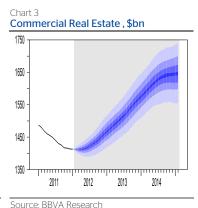
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Source: BBVA Research

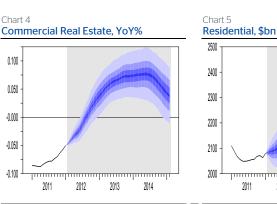






CRE lending is arriving largely in line with our forecasts, and we expect YoY declines to continue through 1H12. Low yields are paving the way for opportunistic investment opportunities and should increase demand for CRE loans. Results from the latest SLOS suggest that credit standards are expected to ease as the vear progresses. Although construction employment remains weak, gradual improvements in the labor market highlight modest expansion for the CRE sector.







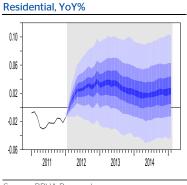
2013

2014

2012

Source: BBVA Research

Chart 6



#### Source: BBVA Research

BBVA

#### Residential

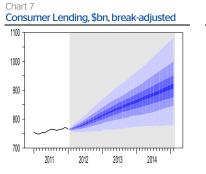
On a YoY basis, residential loan growth declined less than expected and is aradually approaching positive territory. Our models suggest that residential lending may recover sooner than CRE, though we do expect a flatter growth trajectory. Existing home sales have been the bright spot in the housing market, helping to boost activity from extreme lows. However, declining prices and weak demand for new homes highlight serious concerns for the economic recovery.

#### **Consumer Credit**

Consumer credit increased significantly on a MoM basis throughout 4Q11, although recent data suggest a slight decline in January 2012. This may be a consequence of seasonal adjustments, so the slowdown in consumer lending is not yet alarming. YoY growth is lower than previously predicted, though trends remain relatively healthy. Although rising gas prices may deter consumers from auto purchases in the short term, we continue to expect steady demand for other consumer loans.

#### Deposits

Total deposits data are in line with our expectations, accelerating on a YoY basis in large part due to strong demand deposit growth. Savings deposits are also high but should level off to historical trends once consumers are more confident in the economic recovery. On the downside, small time deposits continue to decline and are likely to follow a similar trend for the next few years. Foreign large time deposits are also declining YoY but should recover more quickly as the global economy gains momentum.



Source: BBVA Research

Foreign Large Time Deposits, YoY%

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2013

2014

2012

2013

2014

2012

Chart 10

0.6 -

0.4 -

0.2 -

0.0

-0.2

-04 -

Chart 13

0.6

0.4

0.2

0.0

-02 -

2011

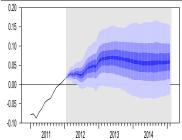
Source: BBVA Research

2011

Source: BBVA Research

**Demand Deposits, YoY%** 

Chart 8 Consumer Lending, YoY%, break-adj.



#### Source: BBVA Research

#### Chart 11 Savings Deposits, YoY%

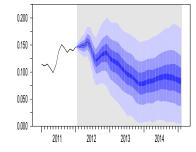
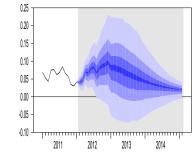


Chart 14

#### Checking Deposits, YoY%



Source: BBVA Research

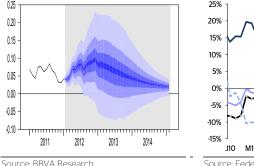
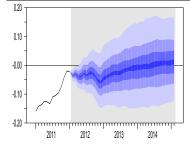


Chart 9 Domestic Large Time Deposits, YoY%



Source: BBVA Research Chart 12

#### Small Time Deposits, YoY%

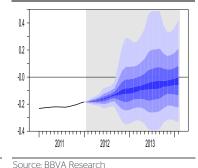


Chart 15 Commercial Banking System, YoY% 25%



Source: Federal Reserve

#### Table 1 **Banking System Update**

	Consumer	C&I	CRE	Residential	Savings	Small Time	Domestic Large Time	Foreign Large Time	Demand	Checking
Deviation	-1.4	0.5	0.0	-0.8	0.0	-0.1	-1.2	-0.6	3.2	-1.4
2M Prev	-0.1	9.9	-6.3	-1.6	14.3	-20.3	-4.2	-21.1	48.0	3.5
1M Prev	0.5	10.2	-5.7	-2.2	13.9	-19.2	-2.0	-22.0	46.2	3.1
Actual	1.4	11.1	-5.0	-2.2	14.7	-18.4	-2.1	-22.1	47.6	2.8
Predicted	2.9	10.6	-5.0	-1.4	14.6	-18.3	-1.0	-21.5	44.5	4.2
Next Month	2.2	11.6	-4.6	-0.2	14.7	-18.2	-3.6	-20.9	49.5	4.1
2M Forward	2.8	10.9	-3.9	0.9	14.9	-17.8	-3.0	-21.2	51.1	4.6
3M Forward	2.6	10.5	-3.3	1.7	14.9	-17.5	-4.1	-21.7	51.9	6.9

Chart 17

Source: BBVA Research

#### Chart 16 Credit Growth Snapshot, YoY%

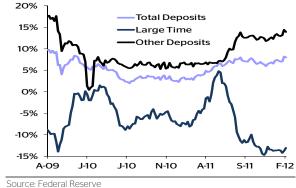


Source: BBVA Research

Chart 18

#### Commercial Bank Loans, YoY%





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## Chart 19

### Commercial Bank Deposits, YoY%

