

Banking Watch

Houston, March 26, 2012 Economic Analysis

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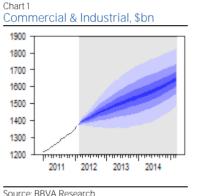
Bank Credit and Deposits: Monthly Situation Report

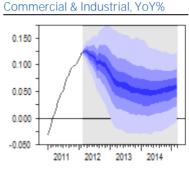
- CRE lending increased for the first time since February 2009, while mortgage growth hit positive YoY territory after more than a year. C&I credit will continue to increase at a steady pace in the near term, and the recent pause in consumer credit growth should be short-lived.
- Demand deposits declined for the first time since July 2010, alongside continued weakness in foreign large time deposits. Savings and checking growth are both following expected trends, accelerating slightly on a YoY basis at least through 1H12.

Chart 2

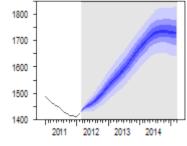
Commercial & Industrial (C&I)

C&I lending continues to drive total credit, jumping \$18.1bn in February, the largest MoM increase in six months. Recent FDIC data indicate that C&I loans to small businesses are on the rise for the first time in nearly two years, a trend which suggests underlying improvement in the economic outlook. Given the stronger-than-expected activity thus far in 1012, we expect that C&I lending will increase but at a decelerating pace, leveling off near the pre-recession peak of \$1,600bn.









Commercial Real Estate (CRE)

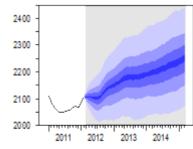
The real estate sector has weighed on credit conditions throughout the recovery, yet CRE loans increased significantly for the first time since February 2009. This boost most likely reflects a surge in opportunistic investment rather than an increase in fundamental demand, and growth continues to decline on a YoY basis. While it is not yet clear whether recent data is indicative of an upward trend, conditions do appear to have rebounded from recovery lows.



Chart 5 Residential, \$bn

Source: BBVA Research

Source: BBVA Research





Source: BBVA Research

0.10 0.08 0.02 -0.02 -0.02 -0.08 -0.02 -0.02 -0.08 -0.02 -0.02 -0.02 -0.02 -0.02 -0.02 -0.03 -0.04

Source: BBVA Research

BBVA

Residential

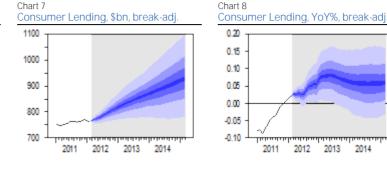
As with CRE, mortgage lending also increased substantially in February for the second consecutive month, finally crossing into positive YoY territory. Housing activity has been improving gradually, mostly due to a rebound in existing home sales. Affordability is at an all-time high, attracting homebuvers and boosting mortgage demand. Still, residential data have yet to break away from post-crisis lows, and we expect to see only modest improvements in credit conditions throughout 2012.



Historically, break-adjusted consumer credit peaked three years ago, toward the end of the recession. Since then, levels declined steadily and just recently reverted back to an upward trend. G.19 consumer credit data from the Federal Reserve have surprised to the upside, though mostly due to the dominant government component. Excluding government, the data series are similar and have changed very little over the past few months.



A decline in demand deposits dragged down the total in February. However, levels have not quite recovered from the spike in mid-2011 when financial uncertainties caused investors to shift away from risky assets to satisfy a need for cash as the economic outlook deteriorated. With a strengthening recovery, we expect demand deposits to fall by the end of 2012. In other deposits, we continue to see weakness in large time deposits despite a slight increase on the domestic side.



Foreign Large Time Deposits, YoY%

2012

Source: BBVA Research

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2011

Demand Deposits, YoY%

2011

Source: BBVA Research

2012

2013

2014

Source: BBVA Research

Chart 10

0.6

0.4

0.2

0.0

-0.2

-0.4

Chart 13

0.5

0.3

0.1

-0.1

-0.3

Source: BBVA Research

2014

2013

0.20

0.15

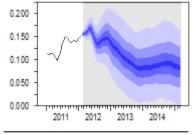
0.10

0.05

0.00

Chart 11 Savings Deposits, YoY%

2011

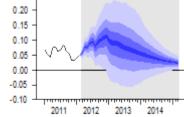


2012 2013 2014

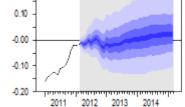
Source: BBVA Research

Source: BBVA Research





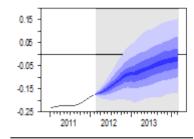




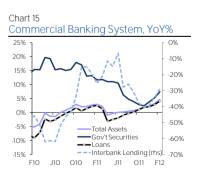
Source: BBVA Research

Chart 9

Chart 12 Small Time Deposits, YoY%



Source: BBVA Research



Source: Federal Reserve

Table 1 Banking System Update

	Consumer	C&I	CRE	Residential	Savings	Small Time	Domestic Large Time	Foreign Large Time	Demand	Checking
Deviation	-O.1	0.6	0.9	-1.1	0.6	0.6	1.6	-2.0	-6.4	-0.9
2M Prev	O.5	10.1	-5.7	-2.0	13.9	-19.2	-2.1	-21.8	46.2	3.1
1M Prev	1.4	11.O	-5.O	-1.2	14.6	-18.4	-2.1	-22.1	47.7	4.2
Actual	2.1	12.2	-3.6	-0.2	15.3	-17.6	-2.0	-22.9	43.1	4.1
Predicted	2.2	11.6	-4.6	0.9	14.7	-18.2	-3.6	-20.9	49.5	5.O
Next Month	2.6	12.5	-2.2	1.9	15.7	-17.O	-1.O	-24.1	46.6	5.6
2M Forward	2.4	12.5	-0.9	2.4	15.9	-16.5	-1.8	-24.4	47.5	7.9
3M Forward	2.8	11.9	-0.1	2.7	16.8	-15.8	-1.3	-25.4	45.4	7.7

Source: BBVA Research

Chart 16 Credit Growth Snapshot, YoY%

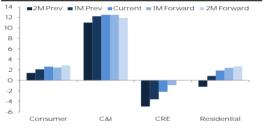
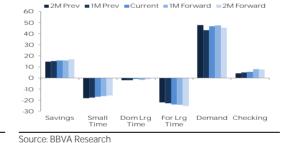
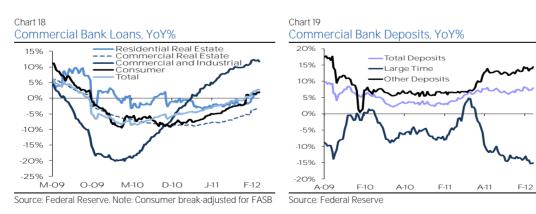


Chart 17 Deposit Growth Snapshot, YoY%



Source: BBVA Research



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