# US Weekly Flash

# **Highlights**

**BBVA** 

### Retail sales for November show moderate gain of 0.3% and 0.7% less auto and gas

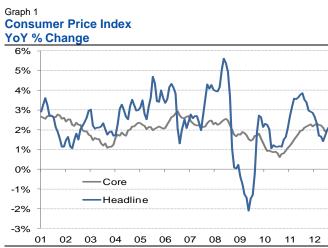
Retail sales for November show encouraging signs for the end of the year, up 0.7% excluding autos and gasoline and prompting a better outlook for 4Q12 figures as consumers seem to be less reluctant than expected to spend. The auto category showed signs of recovering from its October slump, up 1.4% for the month. However, a 0.4% drop in gasoline sales dragged down the headline figure to a modest 0.3% in November, just enough to offset October's decline. The largest rise from October was in non-retail stores and electronics stores, bolstered by the influx of holiday traffic and special sales in November, up 3.0% and 2.5%, respectively. Retailers are expecting strong sales in December in lieu of holiday shopping and travel and YoY growth should remain strong. Unfortunately, there is still some downside risk as the shopping season is paralleled by the coming fiscal cliff and, while retailers remain optimistic, signs of hesitation pervade the economy and may have an impact on the consumer as well.

### • CPI falls 0.3% in November on account of low energy costs

A 4.1% decline in energy prices weighed on headline inflation in November, down 0.3% for the first time since May. Motor fuel declined 7.3%, the most since late 2008, as oil and gas based commodities fell in price between October and November. As expected, food inflation held steady at 0.2% for the month. Excluding food and energy, the core rate rose by 0.1%, just below the current average rate for 2012, exhibiting some softening but in line with the Fed's desired band. The apparel, used vehicles, and medical care commodities indices saw respective 0.6%, 0.5%, 0.4% declines. The price of medical care services accelerated slightly, while shelter and transportation remained more subdued.

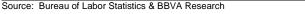
### Industrial production makes a prolific rebound, up 1.1% after falling 0.7% in October

Rising by the most in almost two years, industrial production recovered from the deleterious effects of Hurricane Sandy that dragged production down by a revised 0.7% in October. Manufacturing output jumped 1.1% as the Northeast's final product manufacturers came back to life and churned out consumer goods on high demand from the holiday season. Auto production rose 3.4% as the demand for vehicles has increased over the past few months as end-of-year sales become pervasive. There is still some concern that firms are tentative on the fiscal cliff uncertainty and have therefore put on hold their demand for capital equipment until 2013, but consumer lead growth has fueled production for the time being. Overall, production remains positive and we expect it to carry this trend into 2013 as Sandy's effects are fully shed and production demand returns on fiscal clarity.









### Week Ahead

### Empire State Manufacturing Survey (December, Monday 8:30 ET)

Forecast: 0.00

Consensus: -1.00

Previous: -5.22

The Empire State Manufacturing Survey is expected to show signs of continued recovery after reports in prior months indicating the damage caused by Hurricane Sandy. With November showing higher-than-expected new orders and a surge in shipments, it is likely that this momentum will continue in December and into 2013, particularly with demand for reconstruction along the East Coast. With the Philly Fed Index indicating that it bore a lot of the damage from Sandy, it stands to reason that the NY Fed area may see an increased demand as its neighbor recovers. This follows suit with the rise in new orders seen in November and the increase in general business conditions since September, pointing to an increase in activity for the NY Fed area.

### GDP (3Q12 Final, Thursday 8:30 ET)

Forecast: 2.8%

Consensus: 2.8%

Previous: 2.7%

The final estimate for 3Q12 GDP is expected to be slightly higher as revised data show a better than expected trade balance. September's trade deficit was revised from -\$41.5bn to -\$40.3bn, highlighting strength in export growth, though we know now with data for October that this momentum did not carry over into the start of 4Q12. Most other contributors to GDP growth were not revised much, including consumption and construction spending. Personal consumption expenditures for September were revised down slightly, and construction spending was also slightly lower than previously calculated. Data on business inventories show no change from the preliminary estimate. Overall, there isn't much in terms of key indicators, aside from the trade balance, that should affect the GDP estimates. We expect that the change in the trade balance will offset the downward revisions to other contributors and lead to a modest boost in 3Q12 GDP growth to 2.8% given the large increase already seen from advanced to preliminary estimates.

### Existing Home Sales (November, Thursday 10:00 ET)

Forecast: 4.80M

Consensus: 4.90M

Previous: 4.79M

Existing sales are expected to remain mostly unchanged for November as the housing market attempts to maintain its recovery among some fears with respect to the fiscal cliff situation. As the Fed reassures borrowers that mortgage rates will remain low until mid 2015, borrowing remains cheap for most consumers. Couple this with declining prices for homes that were either foreclosed or scooped up by banks since May, and housing affordability for existing homes remains high. Unfortunately, the ever present fear of the fiscal cliff could have a dampening effect on home sales since the uncertain outcome of the situation could affect the affordability of consumers' largest asset. New homes sales have been weak recently, falling 0.2% in October while existing sales rose 2.1%. Therefore, we expect existing home sales to continue to rise, although at a decelerated pace given the fiscal uncertainty.

### Personal Income & Spending (November, Friday 8:30 ET)

Forecast: 0.3%, 0.4%

Consensus: 0.3%, 0.4%

Previous: 0.0%, -0.2%

Personal income and spending are expected to rise in November as employment shows signs of some improvement and sales indicators point to better conditions despite fiscal uncertainty. In terms of income, average hourly and weekly earnings for November rose after falling the month prior. Income also has some room to rise as the unemployment rate declined quite sharply for the month. Expectations for retail sales show improvement from the month before and with stronger spending especially as the holiday season approaches. Auto sales should help bolster spending as well, climbing 8.7% for November. However, with the fiscal cliff approaching, consumer pessimism may translate into a less significant growth rate for spending as consumers abstain from larger purchases until a decision is reached.

### Market Impact:

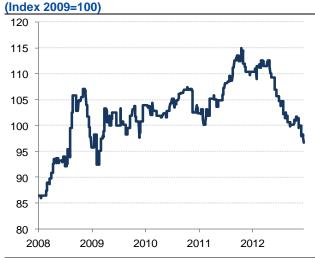
It goes without saying that this week harbors many vital indicators and meetings that will shape how 4Q12 ends and 2013 begins. The two Fed manufacturing surveys should give the market a glimpse as to how the Northeast has fared, and to what extent it is recovering from Hurricane Sandy. Housing starts and existing home sales, will provide some more data to assess how sustainable the housing recovery is and its relative strength as the year comes to a close. In terms of importance, the GDP result and personal income are the two leaders. The final figure of 3Q12 GDP growth should solidify some optimism as the economy grows more than expected. Personal income and spending are expected to rise as well, hopefully leaving markets more positive prior to the holiday break.

# **Economic Trends**

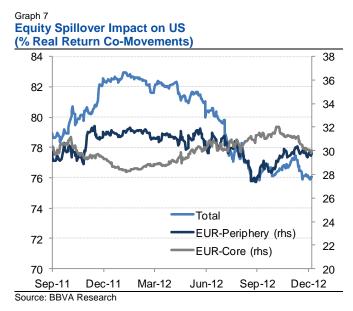
#### Graph 3 **BBVA US Weekly Activity Index** (3 month % change)



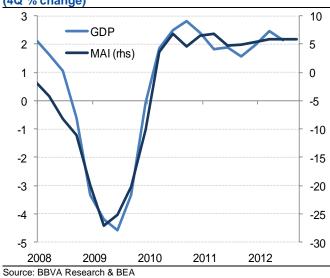
Graph 5 **BBVA US Surprise Inflation Index** 



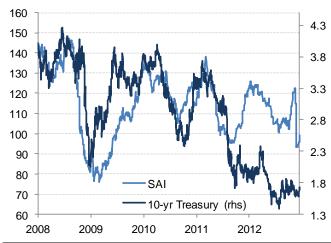
Source: BBVA Research



#### Graph 4 **BBVA US Monthly Activity Index & Real GDP** (4Q % change)



#### Graph 6 **BBVA US Surprise Activity Index & 10-yr Treasury** (Index 2009=100 & %)



Source: Bloomberg & BBVA Research

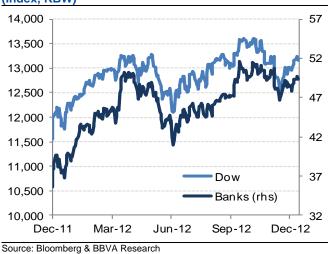
### 100% 90% 80% 70% 60% 50% 40% 30% 20% 10% 0% 73 76 79 82 85 88 91 94 97 00 03 06 09 12

#### Graph 8 **BBVA US Recession Probability Model** (Recession episodes in shaded areas,%)

Source: BBVA Research

# **Financial Markets**

#### Graph 9 **Stocks** (Index, KBW)

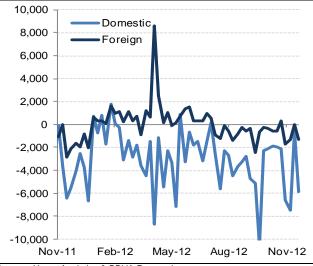


#### Graph 11 **Option Volatility & Real Treasury** (52-week avg. change)

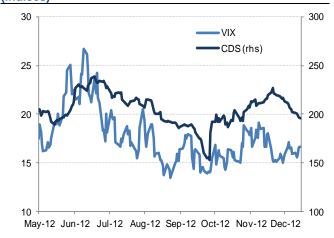


#### Source: Haver Analytics & BBVA Research

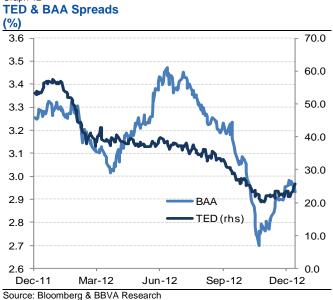
#### Graph 13 **Long-Term Mutual Fund Flows** (US\$Mn)



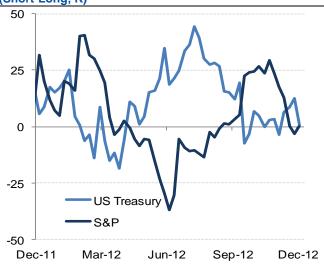
Graph 10 Volatility & High-Volatility CDS (Indices)



Source: Bloomberg & BBVA Research



#### Graph 14 **Total Reportable Short & Long Positions** (Short-Long, K)



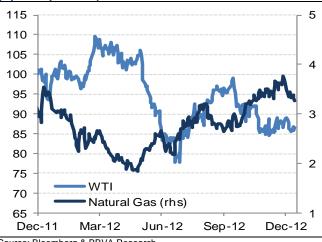
Source: Haver Analytics & BBVA Research

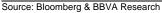
# Graph 12

Source: Haver Analytics & BBVA Research

# **Financial Markets**

#### Graph 15 **Commodities** (Dpb & DpMMBtu)





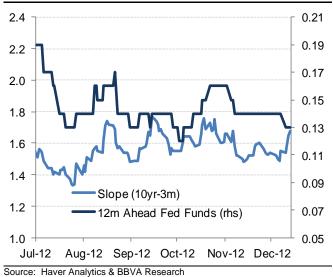


### (Dpe & Ypd)

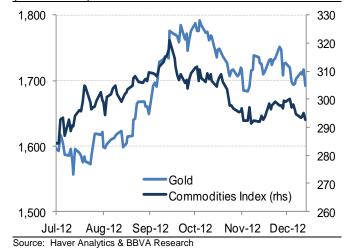


Source: Bloomberg & BBVA Research

#### Graph 19 Fed Futures & Yield Curve Slope (% & 10year-3month)

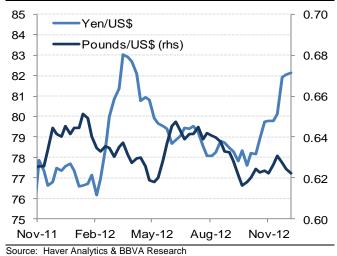






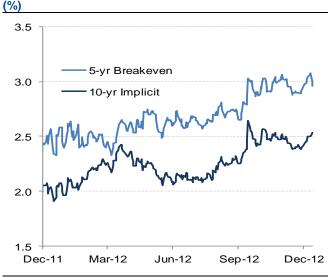
#### Graph 18

#### 6-Month Forward Exchange Rates (Yen & Pound / US\$)



Graph 20





Source: Bloomberg & BBVA Research

# **Interest Rates**

#### Table 1 Key Interest Rates (%)

|                          |       |          | 4-Weeks | Year  |  |
|--------------------------|-------|----------|---------|-------|--|
|                          | Last  | Week ago | ago     | ago   |  |
| Prime Rate               | 3.25  | 3.25     | 3.25    | 3.25  |  |
| Credit Card (variable)   | 13.98 | 13.98    | 14.12   | 13.94 |  |
| New Auto (36-months)     | 2.77  | 2.78     | 3.07    | 3.78  |  |
| Heloc Loan 30K           | 5.41  | 5.40     | 5.44    | 5.54  |  |
| 5/1 ARM*                 | 2.70  | 2.69     | 2.74    | 2.86  |  |
| 15-year Fixed Mortgage * | 2.66  | 2.67     | 2.65    | 3.21  |  |
| 30-year Fixed Mortgage * | 3.32  | 3.34     | 3.34    | 3.94  |  |
| Money Market             | 0.51  | 0.52     | 0.51    | 0.51  |  |
| 2-year CD                | 0.84  | 0.88     | 0.87    | 0.95  |  |

Table 1 Key Interest Rates (%)

|           |      | Week | 4-Weeks | Year |
|-----------|------|------|---------|------|
|           | Last | ago  | ago     | ago  |
| 1M Fed    | 0.16 | 0.16 | 0.16    | 0.07 |
| 3M Libor  | 0.31 | 0.31 | 0.31    | 0.56 |
| 6M Libor  | 0.51 | 0.52 | 0.52    | 0.78 |
| 12M Libor | 0.84 | 0.86 | 0.86    | 1.11 |
| 2yr Swap  | 0.36 | 0.36 | 0.38    | 0.72 |
| 5yr Swap  | 0.82 | 0.75 | 0.75    | 1.23 |
| 10Yr Swap | 1.76 | 1.68 | 1.63    | 2.03 |
| 30yr Swap | 2.66 | 2.59 | 2.48    | 2.59 |
| 7day CP   | 0.14 | 0.32 | 0.17    | 0.77 |
| 30day CP  | 0.17 | 0.19 | 0.18    | 0.57 |
| 60day CP  | 0.17 | 0.20 | 0.18    | 0.46 |
| 90day CP  | 0.19 | 0.22 | 0.20    | 0.51 |

\*Freddie Mac National Mortgage Homeowner Commitment US

Source: Bloomberg & BBVA Research

# Quote of the Week

FOMC Press release Board Of Governors of the Federal Reserve 12 December 2012

"In particular, the Committee decided to keep the target range for the federal funds rate at 0 to 1/4 percent and currently anticipates that this exceptionally low range for the federal funds rate will be appropriate at least as long as the unemployment rate remains above 6-1/2 percent, inflation between one and two years ahead is projected to be no more than a half percentage point above the Committee's 2 percent longer-run goal, and longer-term inflation expectations continue to be well anchored"

# **Economic Calendar**

| Date   | Event                             | Period | Forecast | Survey | Previous |
|--------|-----------------------------------|--------|----------|--------|----------|
| 17-Dec | Empire State Manufacturing Survey | DEC    | 0.00     | -1.00  | -5.22    |
| 18-Dec | Housing Market Index              | DEC    | 46       | 47     | 46       |
| 19-Dec | Housing Starts                    | NOV    | 870K     | 875K   | 894K     |
| 19-Dec | Housing Starts (MoM)              | NOV    | -2.68%   | -2.10% | 3.60%    |
| 19-Dec | Building Permits                  | NOV    | 865K     | 875K   | 868K     |
| 19-Dec | Building Permits (MoM)            | NOV    | -0.35%   | 0.80%  | -2.70%   |
| 20-Dec | GDP QoQ Annualized                | 3Q12 F | 2.8%     | 2.8%   | 2.7%     |
| 20-Dec | Personal Consumption              | 3Q12 F | 1.6%     | 1.6%   | 1.4%     |
| 20-Dec | GDP Price Index                   | 3Q12 F | 2.7%     | 2.7%   | 2.7%     |
| 20-Dec | Core PCE QoQ                      | 3Q12 F | 1.1%     | 1.1%   | 1.1%     |
| 20-Dec | Initial Jobless Claims            | 15-Dec | 324K     | 360K   | 343K     |
| 20-Dec | Continuing Claims                 | 8-Dec  | 3184K    | 3199K  | 3198K    |
| 20-Dec | Existing Home Sales               | NOV    | 4.80M    | 4.90M  | 4.79M    |
| 20-Dec | Existing Home Sales (MoM)         | NOV    | 0.21%    | 2.30%  | 2.10%    |
| 20-Dec | Philadelphia Fed Survey           | DEC    | -2.5     | -3.0   | -10.7    |
| 20-Dec | FHFA House Price Index            | OCT    | 0.3%     | 0.2%   | 0.2%     |
| 20-Dec | Leading Indicators                | NOV    | 0.0%     | -0.2%  | 0.2%     |
| 21-Dec | Personal Income (MoM)             | NOV    | 0.3%     | 0.3%   | 0.0%     |
| 21-Dec | Personal Spending (MoM)           | NOV    | 0.4%     | 0.4%   | -0.2%    |
| 21-Dec | Durable Goods Orders              | NOV    | 0.7%     | 0.5%   | 0.0%     |
| 21-Dec | Durable Goods ex. Transportation  | NOV    | 0.1%     | -0.2%  | 1.5%     |
| 21-Dec | U. Michigan Consumer Sentiment    | DEC    | 74.0     | 75.0   | 74.5     |

Source: Bloomberg & BBVA Research

# Forecasts

|                              | 2011 | 2012 | 2013 | 2014 |
|------------------------------|------|------|------|------|
| Real GDP (% SAAR)            | 1.8  | 2.1  | 1.8  | 2.3  |
| CPI (YoY %)                  | 3.2  | 2.0  | 2.1  | 2.4  |
| CPI Core (YoY %)             | 1.7  | 2.1  | 1.9  | 2.0  |
| Unemployment Rate (%)        | 9.0  | 8.1  | 8.0  | 7.6  |
| Fed Target Rate (eop, %)     | 0.25 | 0.25 | 0.25 | 0.25 |
| 10Yr Treasury (eop, % Yield) | 2.0  | 1.7  | 2.4  | 2.7  |
| US Dollar/ Euro (eop)        | 1.32 | 1.25 | 1.31 | 1.31 |

Note: Bold numbers reflect actual data

| Kim Fraser<br>Kim.Fraser@bbvacompass.com |   | Alejandro Vargas<br>Alejandro.Vargas@bbvacompass.com   |
|--|---|--|
| BBVA RESEARCH                            | 6 | 2001 Kirby Drive, Suite 31, Houston, Texas 7701   Tel.: +1 713 831 7345   www.bbvaresearch.com |

#### DISCLAIMER

This document and the information, opinions, estimates and recommendations expressed herein, have been prepared by Banco Bilbao Vizcaya Argentaria, S.A. (hereinafter called "BBVA") to provide its customers with general information regarding the date of issue of the report and are subject to changes without prior notice. BBVA is not liable for giving notice of such changes or for updating the contents hereof.

This document and its contents do not constitute an offer, invitation or solicitation to purchase or subscribe to any securities or other instruments, or to undertake or divest investments. Neither shall this document nor its contents form the basis of any contract, commitment or decision of any kind.

Investors who have access to this document should be aware that the securities, instruments or investments to which it refers may not be appropriate for them due to their specific investment goals, financial positions or risk profiles, as these have not been taken into account to prepare this report. Therefore, investors should make their own investment decisions considering the said circumstances and obtaining such specialized advice as may be necessary. The contents of this document is based upon information available to the public that has been obtained from sources considered to be reliable. However, such information has not been independently verified by BBVA and therefore no warranty, either express or implicit, is given regarding its accuracy, integrity or correctness. BBVA accepts no liability of any type for any direct or indirect losses arising from the use of the document or its contents. Investors should note that the past performance of securities or instruments or the historical results of investments do not guarantee future performance.

The market prices of securities or instruments or the results of investments could fluctuate against the interests of investors. Investors should be aware that they could even face a loss of their investment. Transactions in futures, options and securities or high-yield securities can involve high risks and are not appropriate for every investor. Indeed, in the case of some investments, the potential losses may exceed the amount of initial investment and, in such circumstances, investors may be required to pay more money to support those losses. Thus, before undertaking any transaction with these instruments, investors should be aware of their operation, as well as the rights, liabilities and risks implied by the same and the underlying stocks. Investors should also be aware that secondary markets for the said instruments may be limited or even not exist.

BBVA or any of its affiliates, as well as their respective executives and employees, may have a position in any of the securities or instruments referred to, directly or indirectly, in this document, or in any other related thereto; they may trade for their own account or for third-party account in those securities, provide consulting or other services to the issuer of the aforementioned securities or instruments or to companies related thereto or to their shareholders, executives or employees, or may have interests or perform transactions in those securities or instruments or related investments before or after the publication of this report, to the extent permitted by the applicable law.

BBVA or any of its affiliates' salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to its clients that reflect opinions that are contrary to the opinions expressed herein. Furthermore, BBVA or any of its affiliates' proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. No part of this document may be (i) copied, photocopied or duplicated by any other form or means (ii) redistributed or (iii) quoted, without the prior written consent of BBVA. No part of this report may be copied, conveyed, distributed or furnished to any person or entity in any country (or persons or entities in the same) in which its distribution is prohibited by law. Failure to comply with these restrictions may breach the laws of the relevant jurisdiction.

In the United Kingdom, this document is directed only at persons who (i) have professional experience in matters relating to investments falling within article 19(5) of the financial services and markets act 2000 (financial promotion) order 2005 (as amended, the "financial promotion order"), (ii) are persons falling within article 49(2) (a) to (d) ("high net worth companies, unincorporated associations, etc.") Of the financial promotion order, or (iii) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the financial services and markets act 2000) may otherwise lawfully be communicated (all such persons together being referred to as "relevant persons"). This document is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons. The remuneration system concerning the analyst/s author/s of this report is based on multiple criteria, including the revenues obtained by BBVA and, indirectly, the results of BBVA Group in the fiscal year, which, in turn, include the results generated by the investment banking business; nevertheless, they do not receive any remuneration based on revenues from any specific transaction in investment banking.

BBVA is not a member of the FINRA and is not subject to the rules of disclosure affecting such members.

"BBVA is subject to the BBVA Group Code of Conduct for Security Market Operations which, among other regulations, includes rules to prevent and avoid conflicts of interests with the ratings given, including information barriers. The BBVA Group Code of Conduct for Security Market Operations is available for reference at the following web site: www.bbva.com / Corporate Governance".

BBVA is a bank supervised by the Bank of Spain and by Spain's Stock Exchange Commission (CNMV), registered with the Bank of Spain with number 0182.