Overview

BBVA Research¹

Carlos A. Herrera²

In this work I analyze the relevance of considering a range of elements related to the investment process to evaluate the long-term returns of Pension Funds and the possible impact of these on the replacement rates of participants in a Pension System. The analysis focuses on Mexico for three reasons: 1. Its Pension System was not greatly affected in relative terms by the 2008 financial crisis; 2. The long-term returns of the Pension Funds (Siefore) in the System are considered a key variable in determining the pensions of participants; and 3. It was one of the first OECD countries to introduce a life-cycle scheme into its pension model.

The main result of this research is that the Mexican model of Siefores with diversified portfolios can offer reasonable returns over the longer-term, although it is not a control variable for the Pensions System. Once this limitation has been recognized, the only certain way that a pension or its replacement rate can be improved is to move towards higher contribution densities and to maintain appropriate contribution rates. If this is done, it is still possible to achieve additional improvements in pensions due to greater than expected returns. One route for achieving this is to increase the share of equity instruments in pension portfolios, which from a more wide-ranging perspective may also strengthen the Pension System as this alternative may also help to offset in part situations of low contribution densities by participants.

^{1:} The views expressed herein are the sole responsibility of the author and do not necessarily reflect the opinions of the BBVA Group. Furthermore, this document does not constitute an offer, invitation or request to purchase or subscribe to financial instruments, or to sell any such investments; neither may it be used as the basis for any contract, commitment or decision of any type.

^{2:} I would like to say thank you to Adolfo Albo and David Tuesta in the BBVA Economic Research Department and to Francisco González Almaráz in Afore Bancomer for the discussions we had about various points in this research. Their comments helped me to expand the horizons of this study and to strengthen the analysis it contains. I would also like to thank Alberto Herrera and my colleagues in the Global Trends Unit: Javier Alonso, Jasmina Bjeletic, Soledad Hormazábal, María Claudia Llanes and Ivonne Ordoñez for their support and very valuable observations. Any errors or omissions which remain in this work are entirely my responsibility.