

Weekly Watch

Latin

October 17, 2011 Economic Analysis

South America

Joaquín Vial jvial@bbvaprovida.cl

Enestor Dos Santos

enestor.dossantos@grupobbva.com

Cristián Ashwell

cashwell@bbva.com

Gloria Sorensen

gsorensen@bancofrances.com.ar

Chile

Alejandro Puente

apuente@grupobbva.cl

Colombia Juana Téllez

iuana.tellez@bbva.com.co

México

Julián Cubero

juan.cubero@bbva.bancomer.com

Perú

Hugo Perea

hperea@grupobbva.com.pe

Venezuela

Oswaldo López

apuente@grupobbva.cl

Markets

Octavio Gutiérrez Engelmann o.gutierrez3@bbva.bancomer.com

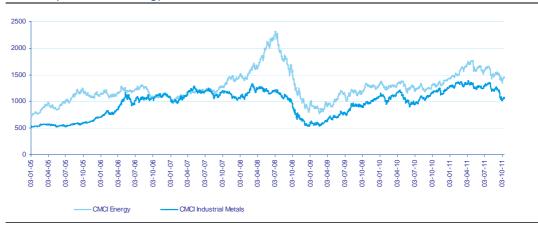
Latin American giants anticipate a slowdown

The most recent economic data in Brazil and Mexico indicate that growth began to moderate in August, before the resurgence of financial tension. In contrast, in the medium-sized economies in the region that follow inflation targets, confidence and economic strength are in general being maintained. Over the coming weeks the leading indicators of economic activity will be key in determining whether the contagion to financial variables is being passed on to the real economy.

Relief in the risk premiums in Latin America in the light of prospects of measures being taken in the euro zone. Commodities could become less volatile.

Currency gains were strongest in Chile and Colombia in reaction to the copper price (Chile) and M&A rumors (Colombia). In Brazil and Peru, interventions by the central banks eased the effect of corrections. Mexico showed the smallest gain, as there was caution with respect to the U.S. cycle. Commodities recovered slightly in the face of reduced financial risk. We expect a global adjustment in supply that could reduce their volatility.

Chart 1
Commodity indices (CMCI Energy and Industrial Metals)



Source: Bloomberg



Highlights

The economy moderates in Brazil and Mexico, but not in Peru

No changes in monetary rates in Chile and Mexico

The Central Bank of Argentina continues to keep peso losses in check

Bank credit conditions in Chile

Colombia: business and household confidence remains strong in 3Q11

Venezuela announces the issue of USD 3 billion in bonds with maturity in 2026

U.S. Congress passes FTAs with Colombia and Panama



Economic Analysis

Octavio Gutiérrez Engelmann o.gutierrez3@bbva.bancomer.com

Cladudia Ceias

Rodrigo Ortega

Markets

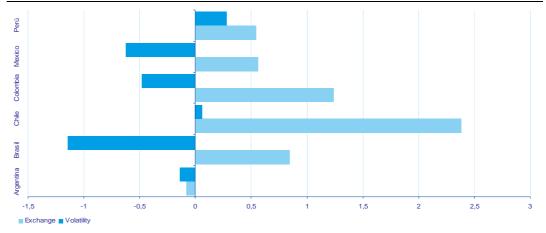
Relief in the markets in the face of prospects in Europe, currency gains in the region vary

Last week Latin American currencies gained in general in response to news from the European Union, particularly with expectations that measures will be announced at the end of October to ensure that Greece remains in the EU, and the recapitalization plan for European banks. The CLP had the best relative performance among the currencies in the zone, with a rise of 3.3%. This move was in line with the rise in copper prices, and despite the fact that the trade balance with China was below expectations. The COP was up by around 2.2%, boosted by local M&A rumors in the financial system. However, its margin for gains against other currencies in the region remains more limited. The BRL and PEN gained by around 1.4% and 1.0% respectively, both in response to global factors. They were kept relatively stable by the interventionist policies of their central banks. Finally, the MXN had the smallest gain in the region (0.5%), as the market is showing signs of caution again, given the possibility of new negative surprises in the U.S. economy.

Reduced volatility in the future is not ruled out in commodity prices

In recent weeks commodities have recovered slightly in the face of a moderation in the financial risk premium. The strong downward corrections in September (mainly copper and agricultural) could find a first zone of support. Although this relief is due to financial risk factors, there are also some fundamentals that could help reduce volatility. These include a potential adjustment in commodity supplies due to expectations of a contraction in global demand. In the case of oil, OPEC could announce a reduction in output (particularly Saudi Arabia, given the recovery of output in Libya), following production highs. The withdrawal of this "cheap" supply and the response of supplies from less efficient fields (e.g. Canada) leads us to think that the corrections in the price of Brent crude will not extend beyond 90 dpb. The performance of metals has varied according to the margins between prices and costs of production: the copper price showed a bigger correction (30% on the August figure) than aluminum (20%). Although energy costs will fall, we do not rule out an announcement of production cuts by mining companies given current prices. In the case of copper, our forecast of USD 6,200/ton will not change for the next 5 years.

Chart 2 LatAm: Weekly change in currencies and 1m implied volatility (% and pp; positive means appreciation)



Source: Bloomberg and BBVA Research





Economic Analysis

Highlights

The economy moderates in Brazil and Mexico, but not in Peru

Both retail sales in Brazil (down 0.4% m/m) and industrial output in Mexico (down 1.1% m/m) surprised negatively in August and suggested that these economies were already moderating before September's turbulence. The fall in Brazil contrasts with the increase over the year to August. In Mexico, the downward correction is due to lower exports of manufactures. In Peru, the economy continues buoyant: vehicle sales increased 36.6% y/y in September and exports were up 53.6% y/y in August.

No changes in monetary rates in Chile and Mexico

As expected, the central banks of Chile and Mexico maintained their reference rates at 5.25% and 4.50% respectively. They also announced that they would keep close watch on the impact of the global economic situation on the balance of inflation risks. A volatile financial environment and major uncertainty in the real economy justify this position of wait and see by both central banks.

The Central Bank of Argentina continues to keep peso losses in check

Its accumulated sales on the spot market in October amounted to USD 570 million, and it is continuing to sell USD futures until February 2012 at implied rates of 6%.

Bank credit conditions in Chile

In accordance with the quarterly survey on General Conditions and Standards in the Credit Market carried out in September 2011 by the Central Bank, the banks were more restrictive in approving credit compared with the previous quarter in most credit segments. In commercial lending, standards of approval have been restricted regardless of the sector and size of the company. With personal loans, conditions have become more restrictive in the mortgage segment, but remain similar for consumer finance. However, there appears to be a rising demand for both personal and corporate loans.

Colombia: business and household confidence remains strong in 3Q11

Indices of household and business confidence deteriorated slightly due to a fall in medium-term expectations, although they are still above the historical average and anticipate stronger private consumption in 3Q11. Industrial confidence increased moderately, due to the better balance in manufacturing exports. Constructors expect activity in 4Q11 to be up on 3Q11.

Venezuela announces the issue of USD 3 billion in bonds with maturity in 2026

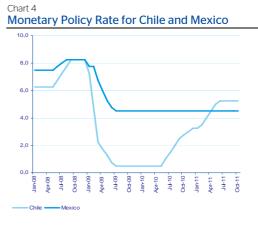
The financial conditions of the issue will validate an exchange rate of between VEF 5.50/USD and VEF 5.80/USD. This new debt issue contrasts with the size of funds accumulated by the government in local currency, which would imply that the issue aims to offer foreign currency in the foreign-exchange market. As a result, we expect that these bonds will be mainly targeted at corporations and natural persons.

U.S. Congress passes FTAs with Colombia and Panama

After a process lasting six years, Congress approved with a large majority the free-trade treaties with Colombia, Panama and South Korea. As a result, bilateral trade between the economies is expected to increase. The treaty is now awaiting the signature of President Obama before it enters into force.







Source: BBVA Research



Calendar: indicators

Next Week: 17 - 21 October 2011						
Argentina	Data	Period	Forecast	Consensus	Previous	Comment
Economic Activity Monthly Estimator	18-Oct	Aug 2011	8,1% y/y	7,7% y/y	7,6% y/y	
Trade Balance	21-Oct	Sep 2011	USD 435 M	USD 640 M	USD 639 M	
Colombia	Data	Period	Forecast	Consensus	Previous	Comment
Industrial production	19-Oct	Aug 2011	7.6% yoy	3.6% yoy	3.9% yoy	Recent leading indicators show an acceleration of industrial activity, which will be complemented by the presence of an additional business day.
Retail sales	19-Oct	Aug 2011	13.5% yoy	8.3% yoy	11.8% yoy	Leading indicators of consumption (imports, credit, confidence) anticipate a continued high growth rates in retail sales.
Mexico	Data	Period	Forecast	Consensus	Previous	Comment
Retail Sales	20-Oct	Aug 2011	-0.3 m/m (2.8% y/y)	NA	0.4% m/m (4.3% y/y)	The moderation in external demand may already be implying slower growth and even decline in indicators related to the domestic market such as retail sales.
Unemployment Rate	21-Oct	Sep 2011	5.5% SA	NA	0,054	The unemployment rate continues to decrease in proportion to EAP. Remember that this rate has remained around 5% since the start of the 2009 economic crisis.
Peru	Data	Period	Forecast	Consensus	Previous	Comment
GDP	17-Oct	Aug 2011	7,2%	NA	6,5%	GDP in August will be sustained by growth in the primary sectors, commerce and construction.
Venezuela	Data	Period	Forecast	Consensus	Previous	Comment
CADIVI's foreign currency supply	21-Oct	3Q11	USD 8.379 MM		USD 7.526 MM (2nd Quarter)	We expect a seasonal acceleration of authorizations for foreign currency by CADIVI, in line with increased demand for imports in the 3rd quarter.

Source: BBVA Research

Calendar of events

Brazil: Publication of SELIC rate

Forecast: 11.5% Consensus: 11.5% Previous: 12%

We expect an additional cut of 50 bps in the SELIC. A bigger cut cannot be ruled out, but we consider it is unlikely, given the frequent references by the Central Bank to a "moderate" adjustment in interest rates.

Calendar of holidays

Colombia: October 17





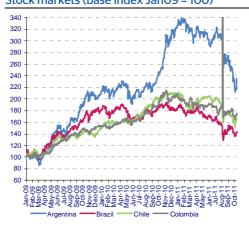
Market Data

		t Data	Close	Weekly change	Monthly change	Annual change
est ra Jes in		3-month Libor rate	0.40	1	5	11
	S	2-yr yield	0.27	-2	8	-9
	_	10-yr yield	2.19	11	20	-37
		3-month Euribor rate	1.57	1	4	58
	EMU	2-yr yield	0.66	5	10	-16
		10-yr yield	2.13	13	25	-24
%)	a	Dollar-Euro	1.377	2.8	0.4	-1.7
	Europe	Pound-Euro	0.87	1.5	0.4	-O.1
	╗	Swiss Franc-Euro	1.24	-O.1	2.9	-7.7
			4.21	0.0	0.2	6.6
		Argentina (peso-dollar)	1.75	-1.7	1.3	5.6
	<u>8</u>	Brazil (real-dollar)	1903	-1.7	4.1	5.3
nge	America	Colombia (peso-dollar)	506	-2.4	5.6	5.6
cha nan	۱	Chile (peso-dollar)	13.38	-0.3	3.1	7.7
E E		Mexico (peso-dollar)	2.72	-0.8	-0.2	-2.4
		Peru (Nuevo sol-dollar)	76.98	0.3	0.4	- _{2.4} -5.3
	<u>.</u>	Japan (Yen-Dollar)	1156.70	-1.8	4.4	-5.5 4.2
	Asia	Korea (KRW-Dollar)				
		Australia (AUD-Dollar)	1.021	4.6	-0.2	3.1
Comm. (chg %)		Brent oil (\$/b)	111.5	5.3	-0.8	35.2
om Sh:		Gold (\$/ounce)	1676.9	2.4	-7.8	22.5
	ļ.,	Base metals	539.4	0.3	-5.3	-0.1
Stock markets (changes in %) Asia América Euro	잍	Ibex 35	8855	0.6	10.1	-18.5
	🔟	EuroStoxx 50	2326	2.5	11.6	-18.1
		USA (S&P 500)	1204	4.2	1.3	2.3
		Argentina (Merval)	2597	11.6	-5.6	-5.1
	ام	Brazil (Bovespa)	54601	6.6	-3.0	-24.0
	iri	Colombia (IGBC)	13307	3.4	-1.8	-13.1
	Ĕ	Chile (IGPA)	19262	3.2	-1.2	-13.0
	•	Mexico (CPI)	34585	4.8	-0.2	-0.5
		Peru (General Lima)	18624	4.9	-7.7	-3.5
		Venezuela (IBC)	99999	0.0	-O.8	51.0
	<u>ā</u>	Nikkei225	8748	1.7	2.7	-7.9
	As	HSI	18382	3.8	-3.5	-22.6
	75	Itraxx Main	178	-11	-5	77
	밀	Itraxx Xover	765	-48	23	295
		CDS Germany	94	-5	9	61
Credit (changes in bps)		CDS Portugal	1135	16	1	777
		CDS Spain	373	4	-3	172
	ايدا	CDS USA	48	-2	-3	
	iri	CDS Emerging	310	-36	1	109
	ig.		957	-155	76	229
	ere	CDS Argentina	157	-27	-14	60
	اکِر ا	CDS Brazil	157	-31	-14	58
	"	CDS Colombia	130	-18	14	64
		CDS Chile	154	-29	-16	49
		CDS Mexico	160	-28	-16	60
		CDS Peru	100	-20	-10	

Source: Bloomberg and Datastream

Charts

Chart 4 Stock markets (base index Jan09 = 100)



Stock markets (base index Jan09 = 100) 340 320 300 280 260 240



Source: Datastream and BBVA Research

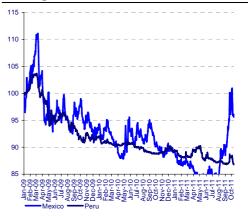
Source: Datastream and BBVA Research

Chart 5

Exchange rates (base index Jan09 = 100)

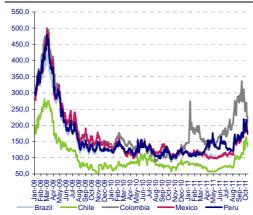


Exchange rates (base index Jan09 = 100)



Source: Datastream and BBVA Research

Credit Default Swaps (levels)



Source: Datastream and BBVA Research

Credit Default Swaps (levels)



Source: Datastream and BBVA Research

Source: Datastream and BBVA Research



DISCLAIMER

This document and the information, opinions, estimates and recommendations expressed herein, have been prepared by Banco Bilbao Vizcaya Argentaria, S.A. (hereinafter called "BBVA") to provide its customers with general information regarding the date of issue of the report and are subject to changes without prior notice. BBVA is not liable for giving notice of such changes or for updating the contents hereof.

This document and its contents do not constitute an offer, invitation or solicitation to purchase or subscribe to any securities or other instruments, or to undertake or divest investments. Neither shall this document nor its contents form the basis of any contract, commitment or decision of any kind.

Investors who have access to this document should be aware that the securities, instruments or investments to which it refers may not be appropriate for them due to their specific investment goals, financial positions or risk profiles, as these have not been taken into account to prepare this report. Therefore, investors should make their own investment decisions considering the said circumstances and obtaining such specialized advice as may be necessary. The contents of this document is based upon information available to the public that has been obtained from sources considered to be reliable. However, such information has not been independently verified by BBVA and therefore no warranty, either express or implicit, is given regarding its accuracy, integrity or correctness. BBVA accepts no liability of any type for any direct or indirect losses arising from the use of the document or its contents. Investors should note that the past performance of securities or instruments or the historical results of investments do not quarantee future performance.

The market prices of securities or instruments or the results of investments could fluctuate against the interests of investors. Investors should be aware that they could even face a loss of their investment. Transactions in futures, options and securities or high-yield securities can involve high risks and are not appropriate for every investor. Indeed, in the case of some investments, the potential losses may exceed the amount of initial investment and, in such circumstances, investors may be required to pay more money to support those losses. Thus, before undertaking any transaction with these instruments, investors should be aware of their operation, as well as the rights, liabilities and risks implied by the same and the underlying stocks. Investors should also be aware that secondary markets for the said instruments may be limited or even not exist.

BBVA or any of its affiliates, as well as their respective executives and employees, may have a position in any of the securities or instruments referred to, directly or indirectly, in this document, or in any other related thereto; they may trade for their own account or for third-party account in those securities, provide consulting or other services to the issuer of the aforementioned securities or instruments or to companies related thereto or to their shareholders, executives or employees, or may have interests or perform transactions in those securities or instruments or related investments before or after the publication of this report, to the extent permitted by the applicable law.

BBVA or any of its affiliates' salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to its clients that reflect opinions that are contrary to the opinions expressed herein. Furthermore, BBVA or any of its affiliates' proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. No part of this document may be (i) copied, photocopied or duplicated by any other form or means (ii) redistributed or (iii) quoted, without the prior written consent of BBVA. No part of this report may be copied, conveyed, distributed or furnished to any person or entity in any country (or persons or entities in the same) in which its distribution is prohibited by law. Failure to comply with these restrictions may breach the laws of the relevant jurisdiction.

In the United Kingdom, this document is directed only at persons who (i) have professional experience in matters relating to investments falling within article 19(5) of the financial services and markets act 2000 (financial promotion) order 2005 (as amended, the "financial promotion order"), (ii) are persons falling within article 49(2) (a) to (d) ("high net worth companies, unincorporated associations, etc.") Of the financial promotion order, or (iii) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the financial services and markets act 2000) may otherwise lawfully be communicated (all such persons together being referred to as "relevant persons"). This document is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons. The remuneration system concerning the analyst/s author/s of this report is based on multiple criteria, including the revenues obtained by BBVA and, indirectly, the results of BBVA Group in the fiscal year, which, in turn, include the results generated by the investment banking business; nevertheless, they do not receive any remuneration based on revenues from any specific transaction in investment banking.

BBVA is not a member of the FINRA and is not subject to the rules of disclosure affecting such members.

"BBVA is subject to the BBVA Group Code of Conduct for Security Market Operations which, among other regulations, includes rules to prevent and avoid conflicts of interests with the ratings given, including information barriers. The BBVA Group Code of Conduct for Security Market Operations is available for reference at the following web site: www.bbva.com / Corporate Governance".

BBVA is a bank supervised by the Bank of Spain and by Spain's Stock Exchange Commission (CNMV), registered with the Bank of Spain with number 0182.